



# CONSOLIDATED RESULTS

**1H23**  
BANCO BPI  
CONSOLIDATED  
RESULTS



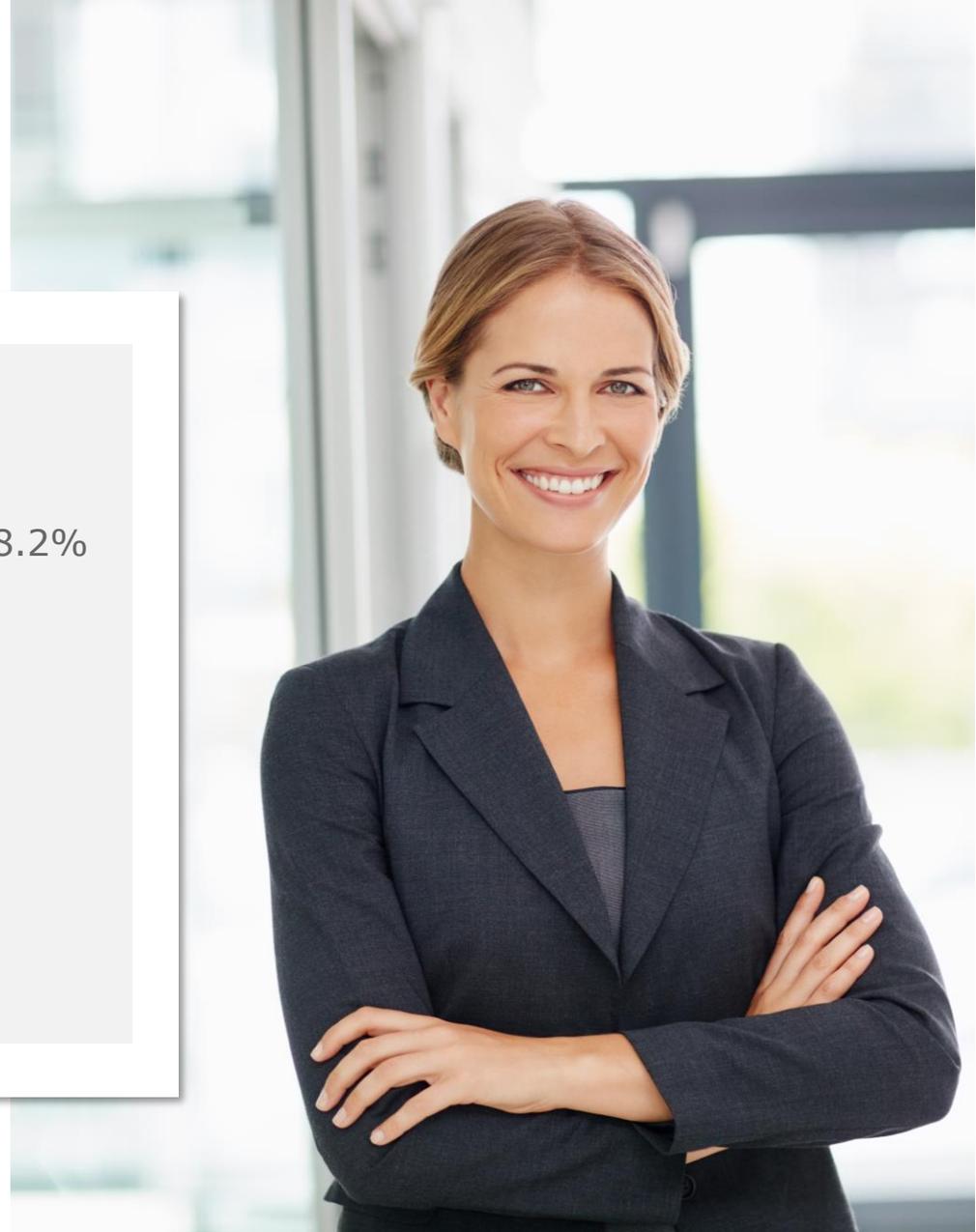
28 JULY 2023

# DISCLAIMER

- The purpose of this presentation is purely informative and should not be considered as a service or offer of any financial product, service or advice, nor should it be interpreted as, an offer to sell or exchange or acquire, or an invitation for offers to buy securities issued by Banco BPI ("BPI") or any of the companies mentioned herein. The information contained herein is subject to, and must be read in conjunction with, all other publicly available information. Any person at any time acquiring securities must do so only on the basis of such person's own judgment as to the merits or the suitability of the securities for its purpose and only on such information as is contained in such public information set out in the relevant documentation filed by the issuer, having taken all such professional or other advice as it considers necessary or appropriate in the circumstances and not in reliance on the information contained in this presentation.
- BPI cautions that this presentation might contain forward-looking statements concerning the development of its business and economic performance. While these statements are based on BPI's current projections, judgments and future expectations concerning the development of the Bank's business, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from BPI's expectations. Such factors include, but are not limited to the market general situation, macroeconomic factors, regulatory, political or government guidelines and trends, movements in domestic and international securities markets, currency exchange rates and interest rates, changes in the financial position, creditworthiness or solvency of BPI customers, debtors or counterparties.
- Statements as to historical performance or financial accretion are not intended to mean that future performance or future earnings for any period will necessarily match or exceed those of any prior year. Nothing in this presentation should be construed as a profit forecast. In addition, it should be noted that although this presentation has been prepared based on accounting registers kept by BPI and by the rest of the Group companies it may contain certain adjustments and reclassifications in order to harmonize the accounting principles and criteria followed by such companies with those followed by BPI.
- In particular, regarding the data provided by third parties, BPI does not guarantee that these contents are exact, accurate, comprehensive or complete, nor it is obliged to keep them updated, nor to correct them in the case that any deficiency, error or omission were to be detected. Moreover, in reproducing these contents by any means, BPI may introduce any changes it deems suitable, may omit partially or completely any of the elements of this document, and in case of any deviation between such a version and this one, BPI assumes no liability for any discrepancy.
- In relation to Alternative Performance Measures (APMs) as defined in the guidelines on Alternative Performance Measures issued by the European Securities and Markets Authority on 5 October 2015 (ESMA/2015/1415), this report uses certain APMs, which have not been audited, for a better understanding of the company's financial performance. These measures are considered additional disclosures and in no case replace the financial information prepared under the International Financial Reporting Standards (IFRS). Moreover, the way the Group defines and calculates these measures may differ to the way similar measures are calculated by other companies. Accordingly, they may not be comparable. Please refer to the Annexes section for a list of the APMs used along with the relevant reconciliation between certain indicators.
- This document has not been submitted to the Comissão do Mercado de Valores Mobiliários (CMVM) (Autoridade Portuguesa do Mercado de Capitais) for review or for approval. Its content is regulated by the Portuguese law applicable at the date hereto, and it is not addressed to any person or any legal entity located in any other jurisdiction. For this reason it may not necessarily comply with the prevailing norms or legal requisites as required in other jurisdictions.
- Notwithstanding any legal requirements, or any limitations imposed by BPI which may be applicable, permission is hereby expressly refused for any type of use or exploitation of the content of this presentation, and for any use of the signs, trademarks and logotypes contained herein. This prohibition extends to any kind of reproduction, distribution, transmission to third parties, public communication or conversion by any other mean, for commercial purposes, without the previous express consent of BPI and/or other respective proprietary title holders. Any failure to observe this restriction may constitute a legal offence which may be sanctioned by the prevailing laws in such cases.

## BPI IN 1<sup>ST</sup> HALF 2023

- > **Support to Families and Businesses:** loans grow by 4% yoy
- > **Financial strength:** CET1 ratio of 14.3% and total capital ratio of 18.2%
- > **Low risk:** NPE of 1.6%, with 150% coverage
- > **Efficiency improves to 43.6%** and **stable cost of credit risk (0.23%)**
- > **199 M.€ net profit in Portugal (+130% yoy)** and **256 M.€ consolidated net profit (+26% yoy)**



# BPI RESULTS

1<sup>st</sup> half 2023

## Commercial activity in Portugal

<b>Loans</b>	Δ YoY	<b>Deposits</b>	Δ YoY	<b>Gross income</b>	Δ YoY	<b>Digital Banking</b>
<b>+1.1 Bn.€</b>	<b>+4%</b>	<b>-1.3 Bn.€</b>	<b>-4%</b>	<b>+52%</b>		Regular users
		Total Customer resources	-4%	Net interest income	+85%	<b>903 th.</b>
				Fee and commission income	+2%	BPI app users
						<b>+112 th.</b> Δ YoY

## Risk, liquidity and capitalisation

<b>NPE ratio</b> (EBA criteria)	<b>1.6%</b>	<b>Cost of Risk</b>		<b>Loan to deposit ratio</b>	<b>CET1</b> >	<b>14.3%</b>
<b>Coverage</b>	<b>150%</b>	<b>0.23%</b>		<b>100%</b>	<b>T1</b> >	<b>15.8%</b>
(by impairments and collaterals)		(as % of loans and guarantees; last 12 months)		(loans as % of deposits)	<b>Total</b> >	<b>18.2%</b>
					(Phasing-in)	

## Profit and profitability

<b>Net profit in Portugal</b>	Δ YoY	<b>Recurrent ROTE in Portugal</b>		<b>Cost-to-core income in Portugal</b>		<b>Consolidated net profit</b>	Δ YoY
<b>199 M.€</b>	<b>+130%</b>	<b>11.6%</b>		<b>43.6%</b>		<b>256 M.€</b>	<b>+26%</b>
		(last 12 months)		(last 12 months)			

# CONSOLIDATED NET PROFIT OF 256 M.€ IN 1H23 (+26%)



In M.€

Jun 22<sup>1)</sup> Jun 23 Δ%

## Activity in Portugal

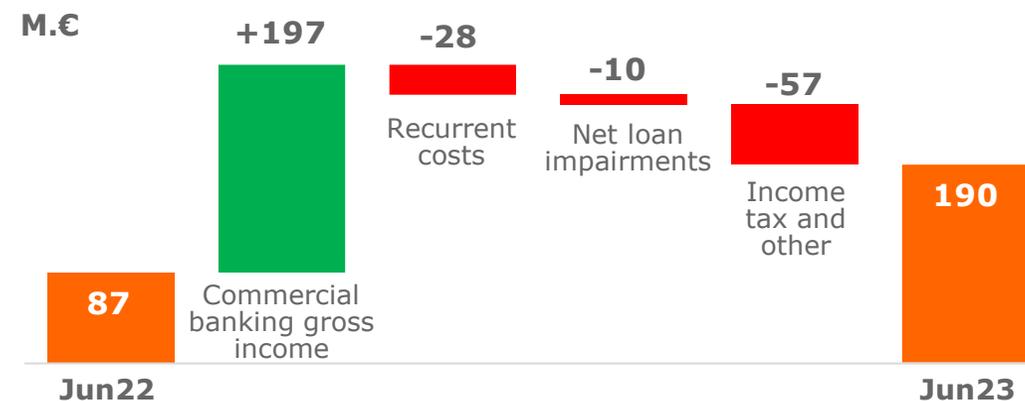
	Jun 22 <sup>1)</sup>	Jun 23	Δ%
<b>Recurrent net profit</b>	<b>87</b>	<b>190</b>	<b>119%</b>
Non-recurrent impacts <sup>2)</sup>	0	9	-
<b>Net profit in Portugal</b>	<b>87</b>	<b>199</b>	<b>130%</b>
BFA contribution	100	41	-59%
BCI contribution	17	17	-2%
<b>Consolidated net profit</b>	<b>203</b>	<b>256</b>	<b>+26%</b>

- **BFA contribution in 1H23** includes 2022 dividend and impact of Kwanza devaluation on receivables



## Recurrent net profit in Portugal increases 119%

- **Increase in income** underpinned by commercial activity growth and rise in market interest rates
- **Increase in costs** incorporates the effects of inflation and the acceleration of investment in new technology projects
- **Stable cost of risk**



	Jun.22	Jun.23
<b>Recurrent ROTE</b> (last 12 months)	<b>6.5%</b>	<b>11.6%</b>

# COMMERCIAL BANKING GROSS INCOME INCREASED 50%

## > Gross income in the activity in Portugal

In M.€	Jun 22 <sup>1)</sup>	Jun 23	Δ%
Net interest income	235	435	85%
Dividends and equity accounted income	17	12	-29%
Net fee and commission income	145	147	2%
<b>COMMERCIAL BANKING GROSS INCOME</b>	<b>396</b>	<b>594</b>	<b>50%</b>
Other income (net) <sup>2)</sup>	( 25)	( 27)	-11%
<b>Gross income</b>	<b>372</b>	<b>566</b>	<b>52%</b>

## > Net interest income increased 85%

- ↑ Higher market interest rates
- ↑ Growth in loan volume
- ↓ Increase in the cost of deposits
- ↓ Cost of MREL / covered bond issues
- ↓ End of interest rate bonus on ECB funding (TLTRO) at the end of June 2022

## > Net fee and commission income grew 2%

- ↑ # Accounts
- ↑ Loan volume
- ↑ Corporate debt issues
- ↑ Mutual funds and capitalisation insurance
- ↓ Insurance brokerage

# LOAN PORTFOLIO GREW 4% YoY

## > Loans to Customers by segment

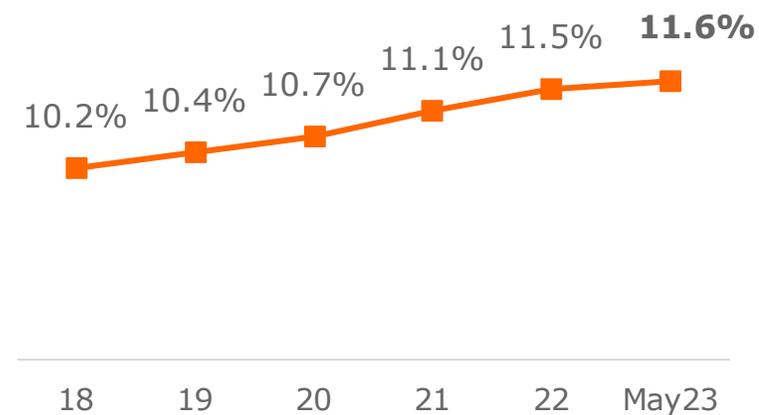
Gross portfolio, in Bn.€	Jun 22	Jun 23	YoY	YtD
<b>I. Loans to individuals</b>	<b>15.6</b>	<b>16.2</b>	<b>4%</b>	<b>1%</b>
Mortgage loans	13.8	14.4	5%	2%
Other loans to individuals	1.8	1.8	-3%	-1%
<b>II. Loans to companies</b>	<b>11.0</b>	<b>11.2</b>	<b>2%</b>	<b>3%</b>
<b>III. Public sector</b>	<b>2.1</b>	<b>2.3</b>	<b>13%</b>	<b>5%</b>
<b>Total loans</b>	<b>28.7</b>	<b>29.8</b>	<b>4%</b>	<b>2%</b>

Note:

Loan portfolio net of impairments	28.2	29.2	4%	2%
-----------------------------------	------	------	----	----

- Increase in mortgage and corporate loans
- Market share gains

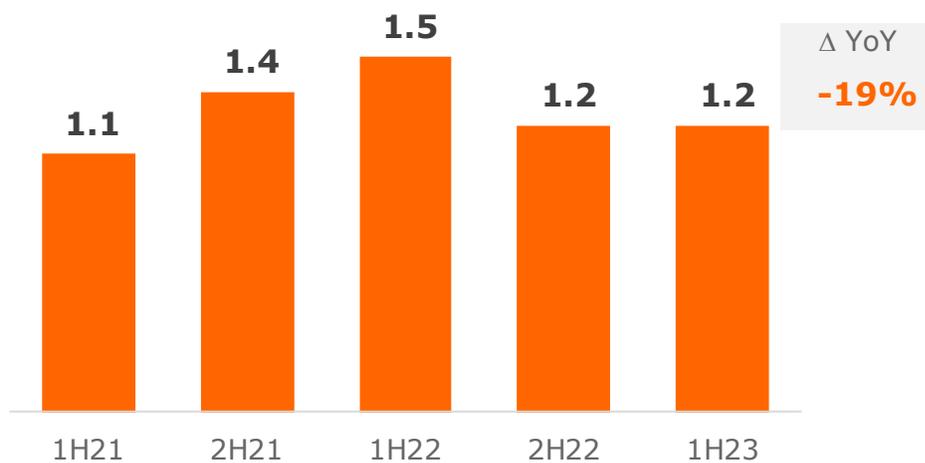
## > Market share in total loans



Source: BPI, Bank of Portugal.

# MARKET SHARE GAINS IN MORTGAGE LOANS

## > New Production (Bn.€)

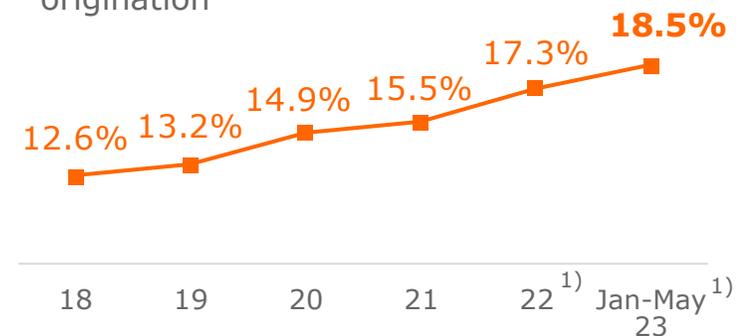


### New production

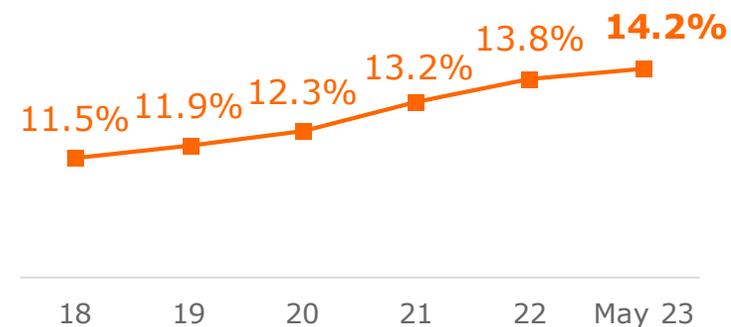
% fixed rate	14%	23%	26%	28%	46%

## > Market shares

Share of mortgage loans origination



Share of mortgage loans book

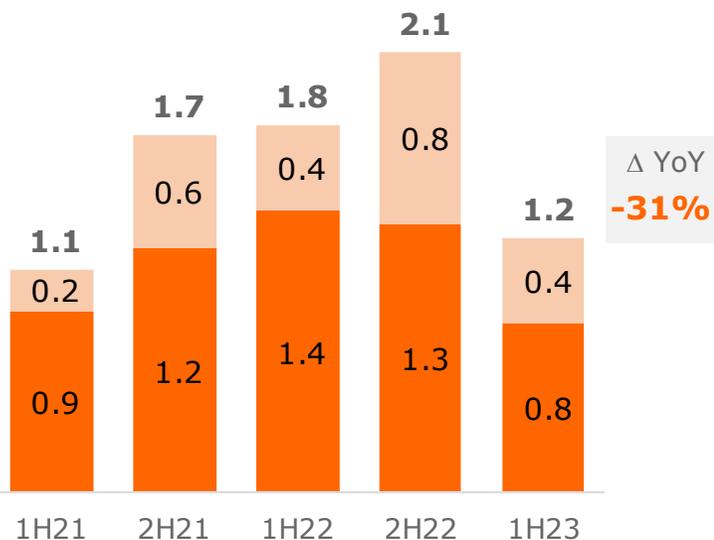


Source: BPI, Bank of Portugal.

# MARKET SHARE GAINS IN CORPORATE LOANS

## > New production of medium-long term loans

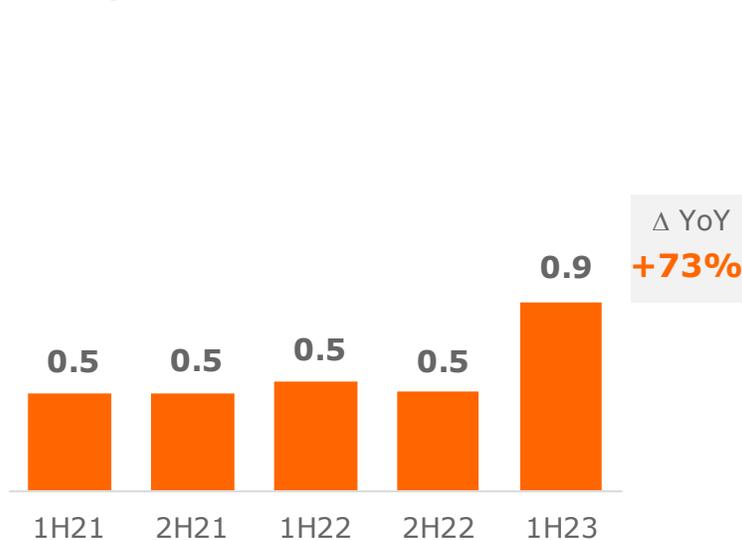
Bn.€



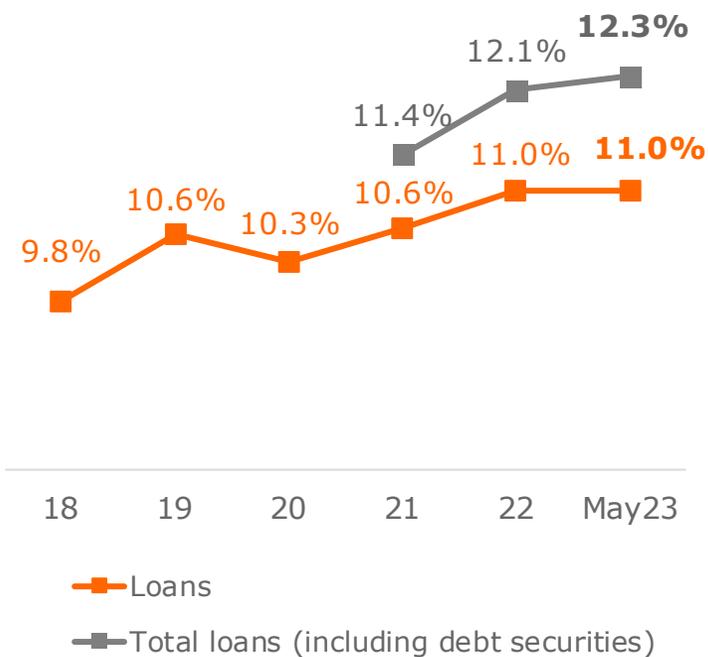
Loans  
Bonds and commercial paper

## > New production of short term loans

Bn.€



## > Market share in corporate loans (loan book)



Source: BPI, Bank of Portugal.

# CUSTOMER RESOURCES DECREASED 4% YoY

## > Customer Resources

In Bn.€	Jun 22 <sup>1)</sup>	Jun 23	YoY	YtD
<b>I. Customer deposits</b>	<b>30.0</b>	<b>28.6</b>	<b>-4%</b>	<b>-6%</b>
<b>II. Off-balance sheet resources</b>	<b>9.2</b>	<b>8.8</b>	<b>-5%</b>	<b>2%</b>
Mutual funds	4.4	4.3	-2%	2%
Capitalisation insurance	4.4	4.4	1%	2%
Public offerings	0.5	0.1	-	-
<b>Total</b>	<b>39.2</b>	<b>37.5</b>	<b>-4%</b>	<b>-4%</b>

- In addition, the placement of structured products increased by 0.5 Bn.€ in June 23 YoY.

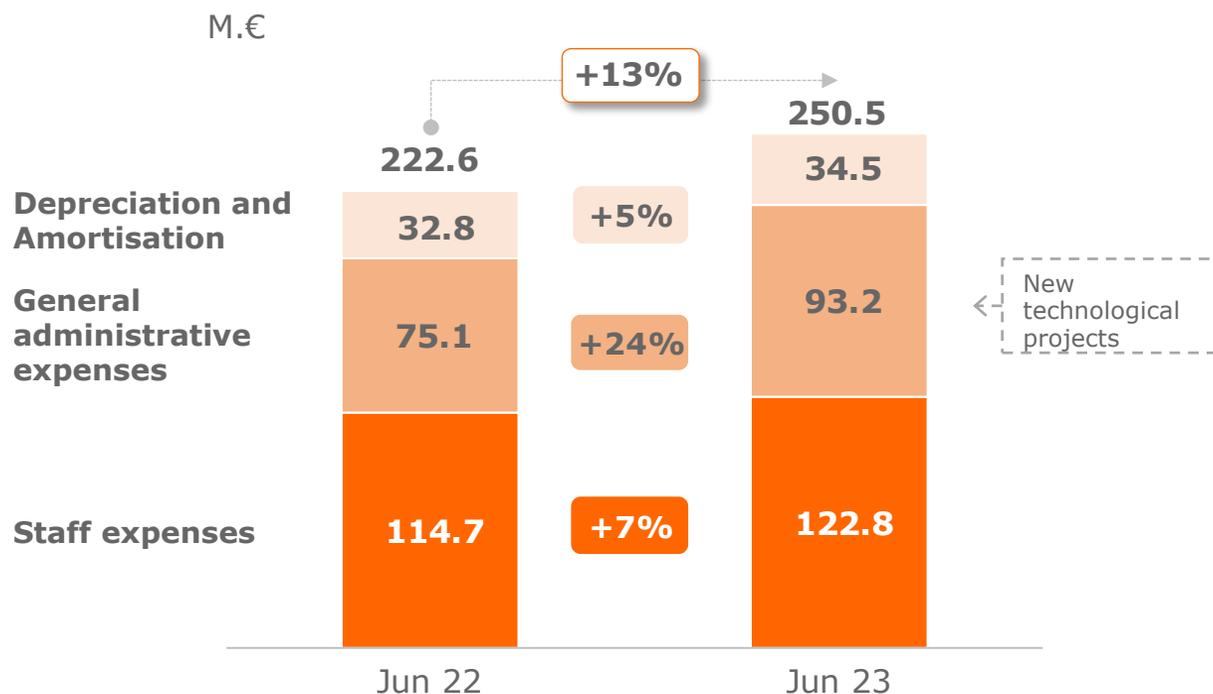
## > Market shares

	May 23	Δ YoY
<b>Customer resources<sup>2</sup></b>	<b>11.2%</b>	-0.1 p.p.
Deposits	<b>10.7%</b>	-0.2 p.p.
Mutual funds	<b>11.5%</b>	+0.4 p.p.
Capitalisation insurance	<b>18.7%</b>	+0.1 p.p.
Retirement savings plans	<b>11.7%</b>	+0.1 p.p.

Source: BPI, Bankof Portugal, APFIPP, APS, BPI Vida e Pensões.

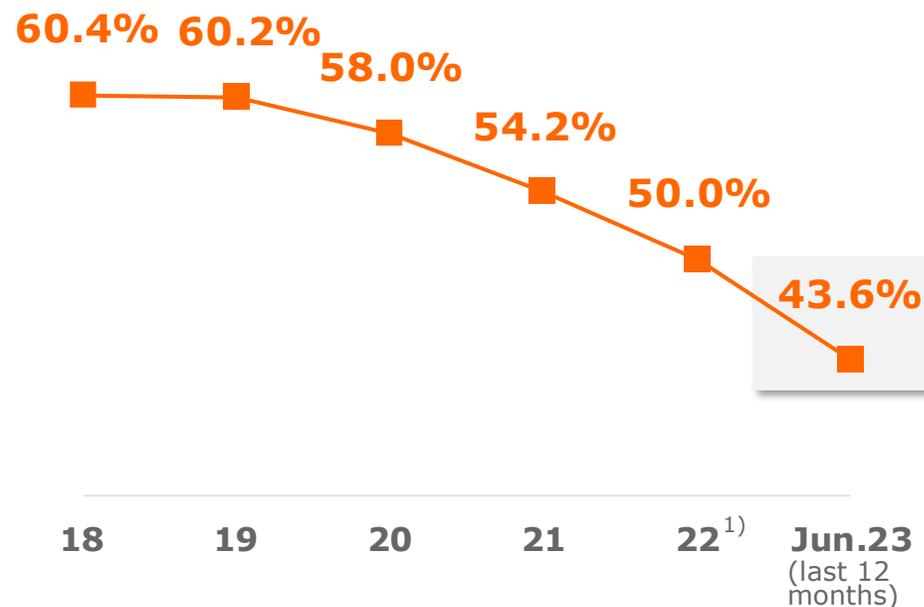
# INVESTMENT INCREASES AND COST-TO-INCOME IMPROVES

## > Operating expenses



## > Cost-to-core income

(Recurrent operating expenses as % of commercial banking gross income)



Employees

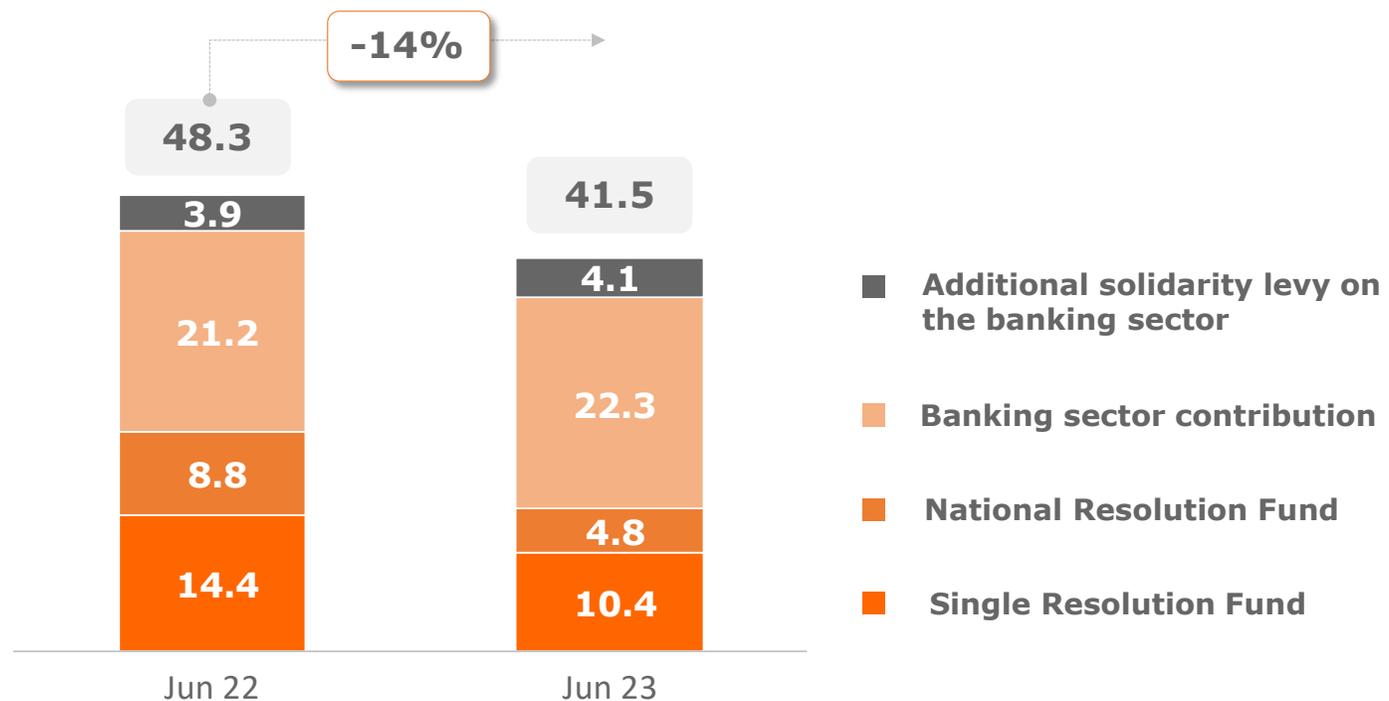
**4 378**  
-9 YtD<sup>2)</sup>

Distribution network<sup>3)</sup>

**318**  
-6 YtD<sup>2)</sup>

# REGULATORY COSTS OF 41.5 M.€ IN 2023

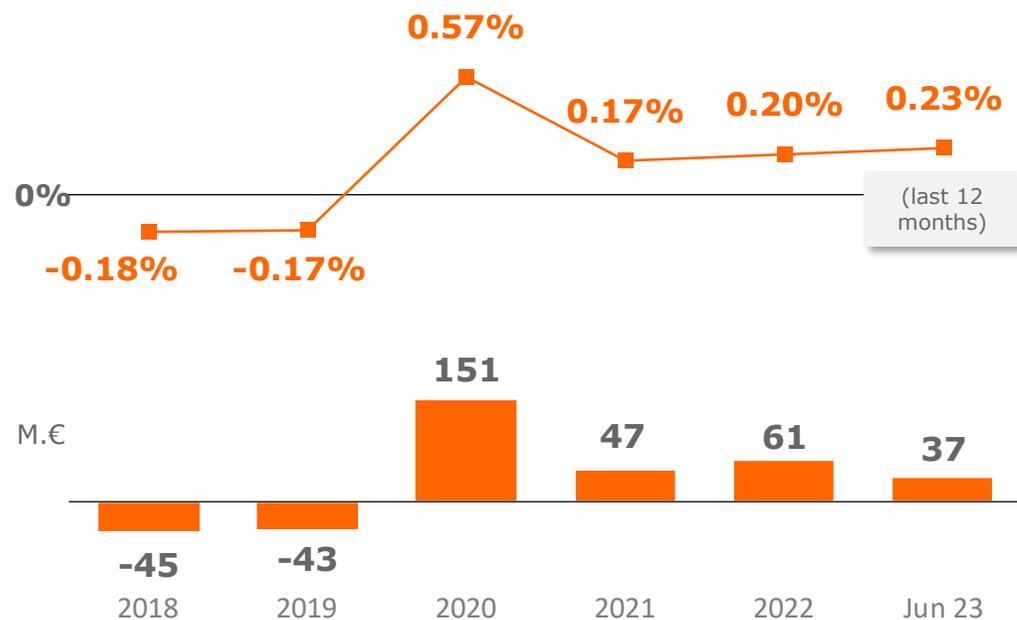
M.€



# LOW RISK PROFILE AND HIGH COVERAGE

## > Loan impairments net of recoveries

■ as % of gross loans and guarantees



On-balance sheet non-allocated impairments (Jun.23)

**28.5 M.€**

## > Non-Performing Exposures – NPE

(EBA criteria)



### Coverage of NPE

by impairments	53%	54%	83%	84%	94%	<b>93%</b>
by impairments and collaterals	127%	124%	140%	149%	155%	<b>150%</b>

NPL Ratio (EBA)

**2.0%**

Foreclosed properties <sup>(1)</sup>

**1 M.€**

NPL coverage  
(by impairments and collaterals)

**152%**

Corporate restructuring and recovery funds <sup>(1)</sup>

**19 M.€**

# CREDIT RENEGOTIATION

## Renegotiation of housing loans (DL 80-A/2022)

until 30 Jun. 2023

- Amount **293 M.€** 2.0% of total
- # Customers **2.4 th.** 1.5% of total

30 Jun. 2023

**Housing loan portfolio**

**14.4 Bn.€**

## Foreclosed properties from housing loans

Last 3 years

1st half 23

# properties

24

-

30 Jun. 2023

**Book value (net)**

Foreclosed properties portfolio from housing loans

**1.0 M.€**

# ADEQUATELY COVERED PENSIONS

## > Employee pension liabilities

M.€	Dec 22	Jun 23
Total past service liability	1 514	1 555
Pension funds net assets	1 714	1 757
<b>Level of coverage of pension liabilities</b>	<b>113%</b>	<b>113%</b>
Pension fund return ( <i>YTD, non-annualised</i> )	-8.7%	4.5%
Discount rate	3.8%	3.6%



### Actuarial deviations (M.€) In 1H 23

<b>+</b> Income from investment portfolio	45
<b>-</b> Change in the discount rate	-40
<b>-</b> ACT wage table update and other	-9
<b>Actuarial deviations</b>	<b>-3</b>

# HIGH CAPITALISATION

## > Capital ratios

Consolidated (phasing-in)

### Common Equity Tier 1

14.8%  
14.3%

Dec 22 Jun 23

SREP  
requirement  
8.57%

### Tier 1

16.4%  
15.8%

Dec 22 Jun 23

SREP  
requirement  
10.43%

### Total Capital

18.9%  
18.2%

Dec 22 Jun 23

SREP  
requirement  
12.90%

Leverage  
ratio

7.1%

7.1%



MDA (Maximum Distributable Amount) Buffer

5.3 p.p.

## > MREL ratios

as % of RWA

25.6%

24.5%

Dec 22

Jun 23

MREL  
requirement  
22.43%  
≥1 Jan.24

as %  
of LRE

11.1%

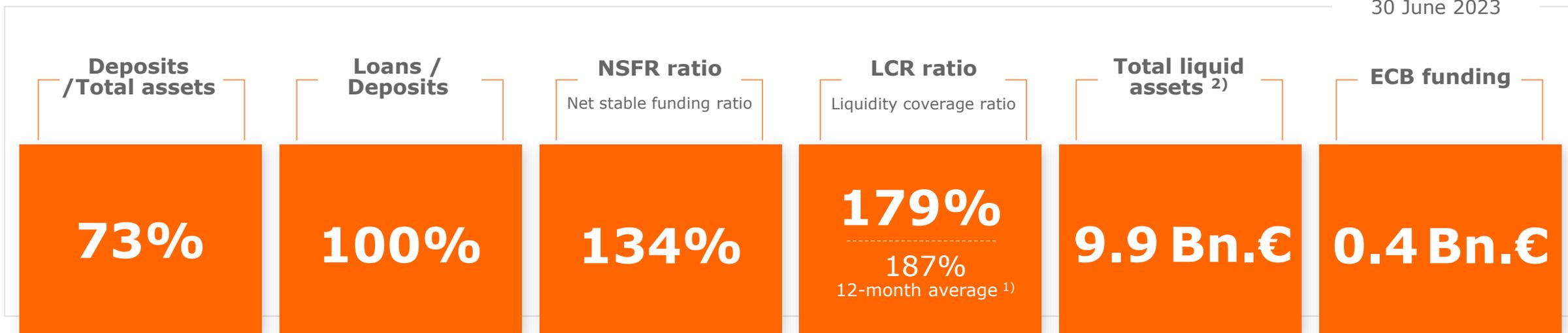
11.0%

MREL  
requirement  
5.91%

# BALANCED FUNDING AND COMFORTABLE LIQUIDITY

ECB funding of 0.4 Bn.€

30 June 2023



# A BANK COMMITTED TO SUSTAINABILITY

## 2022-2024 Sustainability Master Plan



- Signatory of the **Principles for Responsible Banking**
- Participation in **Business & Human Rights Accelerator - UN Global Compact**

### 2022-2024 TARGET

#### Global

Sustainable business

**4 Bn.€**

- in Loans
- in Investment

2 Bn.€  
2 Bn.€

#### Social

Beneficiaries

**200 th.**

Investment by BPI | "la Caixa" Foundation

**120 M.€**

#### Governance

Women in management positions<sup>1</sup>

**43%**

# COMMITMENT TO PEOPLE, SOCIETY AND THE ENVIRONMENT

## Commitment to People

## Commitment to Society

## Commitment to the Environment

### > New initiatives

- 3rd **Health and Well-being** week + 1,000 participants
- “**Health Pools**” from “WeGuide – Terra dos Sonhos”, for Employees with oncological diseases
- **50% increase in study allowance for children** between 10th and 12th grades
- Presence in **14 university and recruitment events**
- Launch of **BPI Summer Experience 2nd Edition** for Employees’ children
- Launch of **2 new Trainee Academies**
- **Training**: +480 courses held totalling close to 8 000 hours



# COMMITMENT TO PEOPLE, SOCIETY AND THE ENVIRONMENT

Commitment to People

Commitment to Society

Commitment to the Environment



**50 M.€** in 2023

**"la Caixa" Foundation initiative  
in collaboration with BPI**

Social Programmes . Health Research and  
Innovation . Culture . Education and Scholarships

- > **BPI "la Caixa" Foundation Awards | 4.6 M.€ in 2023**
- > **Decentralised Social Initiative | 1.5 M.€ in 2023:**  
75 projects worth 423 th.€, benefiting 8 898 people (1H23)
- > **Proximity Projects:** 1.8 M.€ in the areas of culture and science, social, education and scholarships (1H23)
- > **TUMO Coimbra** Centre for Creative Technologies: enrolment opened for 1 500 young people (free educational programme)
- > **World Youth Day:** BPI, the 5th national company with the highest number of volunteers

# COMMITMENT TO PEOPLE, SOCIETY AND THE ENVIRONMENT

Commitment to People

Commitment to Society

Commitment to the Environment

## > BPI Volunteering Service Programme



**70**  
initiatives



**864**  
volunteers



**10 756**  
direct beneficiaries



**5 254**  
hours of volunteering service



**3 391**  
Employees registered  
on the platform

1st half 2023 data



# COMMITMENT TO PEOPLE, SOCIETY AND THE ENVIRONMENT

Commitment to People

Commitment to Society

Commitment to the Environment

In 1st half 2023

285 M.€

ESG bond loans

(Sustainability-linked and Green)



149 M.€

Energy Efficiency mortgage loan



16 M.€

BPI ESG credit line

(support to sustainable transition)



6 M.€

IFFRU credit line

(Urban Rehabilitation and Revitalisation)



3 M.€

BPI | EIB credit line

Energy Efficiency



700 th.€

Renewable Energy Personal Loans



Reported figures as defined in the Sustainability Plan.

# BPI, BANK FOR FAMILIES

Proposals and solutions at every step of your life



Daily Routines



My Home



Enjoying Life



Looking to the Future



Sleeping Peacefully

## Highlights

### ■ New investment and saving products:

- Term Deposits
- 2024 Bonds Fund
- SG Rendimento Ações Mundiais 2023-2025
- Capitalisation Insurance
- BPI Impacto Clima Funds\*

### ■ Competitive Fixed-rate Mortgage Loans and relaunch of BPI Mixed Rate

### ■ New Clients with Valor Accounts

+43%  
yoy

### ■ Valor Account Benefits Programme

### ■ Focus on BPI 65+ Senior Segment



### ■ Promotion of life insurance offer

SEGURO BPI VIDA FAMILIAR

### Proteja a sua família

Garanta a sua segurança e a da sua família com um seguro completo.

Subscreva o Seguro BPI Vida Familiar e receba um voucher Odisseias com uma estadia à sua escolha.

Oferta Voucher odisseias

Salva mais

# BPI, BANK FOR COMPANIES

The partner for all companies at the various stages of their lives



## Highlights

- > **BPI/EIF InvestEU credit line** **155 M€**  
Supporting the innovation, digitisation and sustainability of the cultural and creative sectors
- > **BPI/EIB Energy Efficiency credit line** **50 M€**  
Extension of time limit for placement
- > **BPI/EIF Agriculture credit line** **95 M€**  
Working capital: 200 th.€ for SMEs affected by Covid-19 up to 30 June



## Launch of BPI Public Aid Portal

- **Innovative** and **free-of-charge**
- Identification of **application opportunities**
- Subscription to **personalised alerts**



## Increasingly close

- > **30 events** with Clients and partners
- > Sponsor of the main **Agriculture and Tourism fairs**
  - Lisbon Tourism Fair
  - National Agricultural Fair
  - Ovibeja
  - Agroglobal



# 2<sup>ND</sup> EDITION OF SUSTAINABILITY ACCELERATOR



6 sessions . 6 cities . 6 themes



Reindustrialisation



Sustainability in the Azores



Energy



Taxonomy



Governance



Social



Information on BPI website



Monthly delivery of contents to Clients



Exclusive sessions for Customers

- > Dynamic workshops to share experiences and knowledge
- > Technical support from experts
- > **3 events already held:** Braga, Azores, Setúbal



> 150 Participants

# ECONOMY SUPPORT AWARDS AND ATTRIBUTION OF STATUS

 <p><b>Prémio Nacional Turismo</b></p> <p>Expresso BPI</p>	Best sector-specific national projects	>	5th edition	<ul style="list-style-type: none"><li>▪ <b>768</b> applications</li><li>▪ Winners in December 2023</li></ul>	
 <p><b>PNI</b>   PRÉMIO NACIONAL DE INOVAÇÃO 2023</p> <p>negocios BPI claranet</p>	Innovation and <b>transformation</b> of organisations	>	1st edition	<ul style="list-style-type: none"><li>▪ <b>104</b> applications</li><li>▪ <b>8</b> winning projects</li></ul>	
 <p><b>COTEC INNOVATOR STATUS</b></p> <p>inovadora25 cotec</p>	Innovation and <b>management quality</b> of companies	>	3rd edition	<ul style="list-style-type: none"><li>▪ <b>1 184</b> applications</li><li>▪ <b>790</b> status attributed</li></ul>	

# DIGITAL BANKING GAINS MORE RELEVANCE



## More Digital Clients

(30 Jun. 2023)

**+112 th.**

BPI App active users ( $\Delta$ YoY)

**87%**

Digital individual clients actively use the BPI App



## More Digitally-supported sales

(Jan-Jun 2023)

**31%**

of sales of focus products to individual clients are digitally initiated <sup>1</sup>



## Prominent position in adherence to and satisfaction with Digital

### Digital channels penetration

**#2**

(Net and Mobile - Individual Customers<sup>2</sup>)

### Global satisfaction with the digital channels

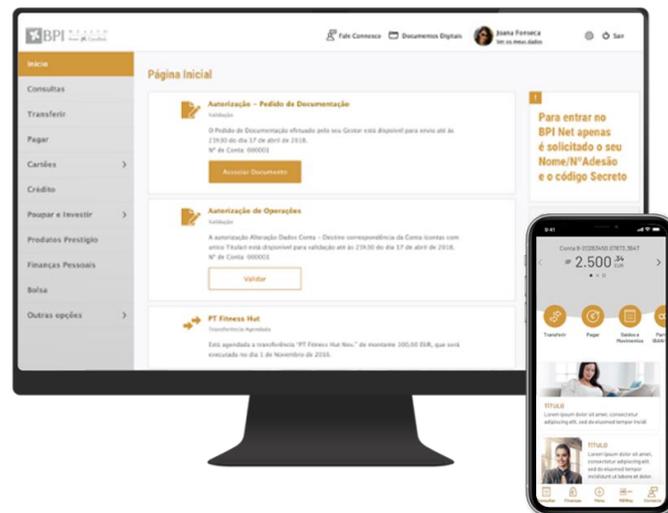
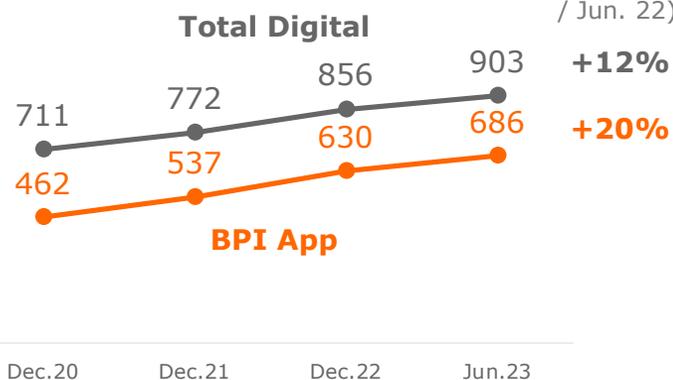
**#3**

(Individual Customers<sup>2</sup>)

## Digital Banking regular users

No. (thousand)

( $\Delta$  Jun.23 / Jun. 22)



# RECOGNITION IN 1<sup>ST</sup> HALF 2023



**BEST PRIVATE BANKING**  
EUROMONEY



**MOST TRUSTED BRAND  
10 YEARS**  
READER'S DIGEST



- MARKET MEMBER – BONDS
  - BOOK RUNNER - BONDS
- EURONEXT LISBON AWARDS



**BPI VIRTUAL ASSISTANT  
BEST USE OF TECH IN  
CONSUMER PAYMENTS**  
PAY TECH AWARDS 2023



**BPI RANKS 7<sup>TH</sup> AMONG  
THE BEST COMPANIES  
TO WORK FOR**

The analysis made by LinkedIn is based on exclusive data from this social network.



**BEST TREASURY & CASH  
MANAGEMENT AWARDS 2023**  
GLOBAL FINANCE



**DIGITAL BANKING**  
FIVE STARS



**MORTGAGE LOANS**  
FIVE STARS



**PRESTIGE PRODUCTS**  
FIVE STARS



**BEST CRM FOR PRIVATE  
BANKING IN EUROPE**  
PWN

# ANNEXES

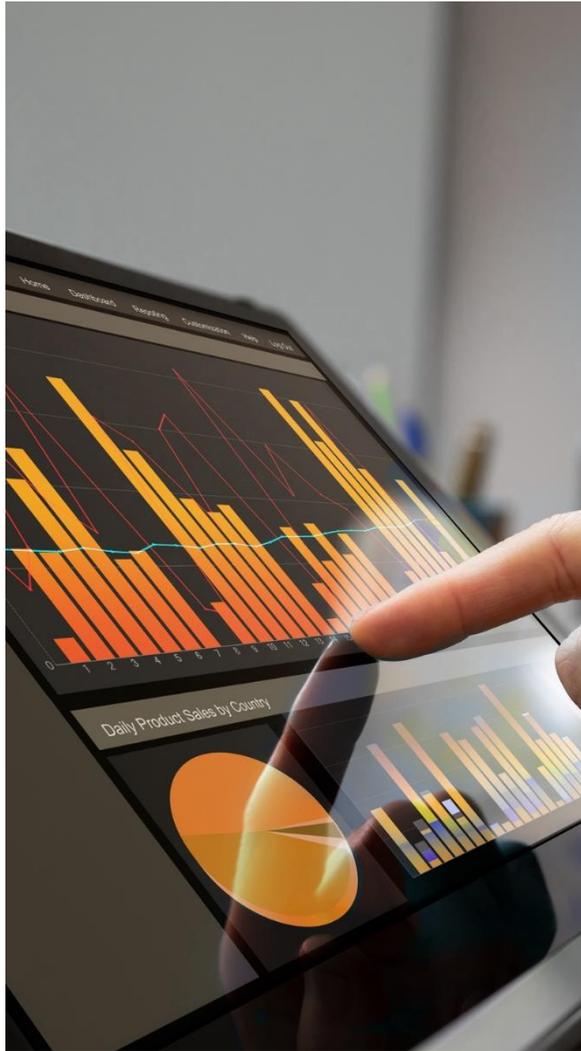
- 01 BPI Ratings**  
versus peers
- 02 Income Statements and Balance sheet** in accordance with IAS / IFRS and consolidated indicators
- 03 Reconciliation** between BPI reported figures and BPI Segment contribution to CaixaBank Group
- 04 Alternative Performance Measures**

# BPI RATINGS VS. PEERS

	<b>S&amp;P Global</b> (Long Term Debt/ Issuer Credit Rating)	<b>MOODY'S</b> (Long Term Debt/ Issuer rating)	<b>FitchRatings</b> (Issuer Default Rating)	<b>DBRS</b> (Long-Term Debt/ Issuer Rating)
<b>Investment Grade</b>	...AA+ e AAA	...Aa1, e Aaa	...AA, AA+ e AAA	...AA, AA (high), AAA
	AA	<b>Aa2</b> Mortgage bonds	AA	<b>AA</b> Mortgage bonds
	AA-	Aa3	AA-	AA (low)
	A+	A1	A+	A (high)
	A	A2	A	A  Bank 1
	A-	<b>A3</b> Deposits	<b>A-</b> Bank 1  Deposits Senior debt	A (low)
	<b>BBB+</b> Bank 1	<b>Baa1</b> Bank 1	<b>BBB+</b>	BBB (high) Bank 3
	BBB	Baa2  Bank 3	BBB	BBB
	BBB-	Baa3 Bank 2	BBB- Bank 3	BBB (low) Bank 2
	<b>Non-Investment grade</b>	BB+ Bank 2	Ba1	BB+ Bank 2
BB		Ba2	BB	BB
BB-		Ba3 Bank 5	BB-	BB (low) Bank 5
B+ Bank 4		B1 Bank 4	B+ Bank 4	B (high) Bank 4
B		B2	B	B
B-		B3	B-	B (low)
CCC+		Caa1	CCC+	CCC (high)
CCC		Caa2	CCC	CCC

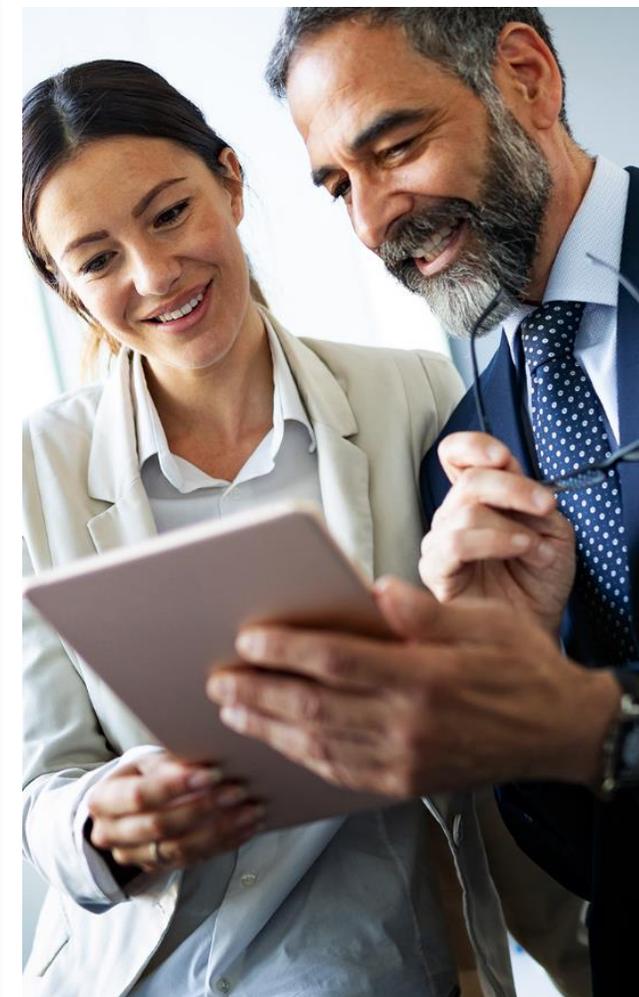
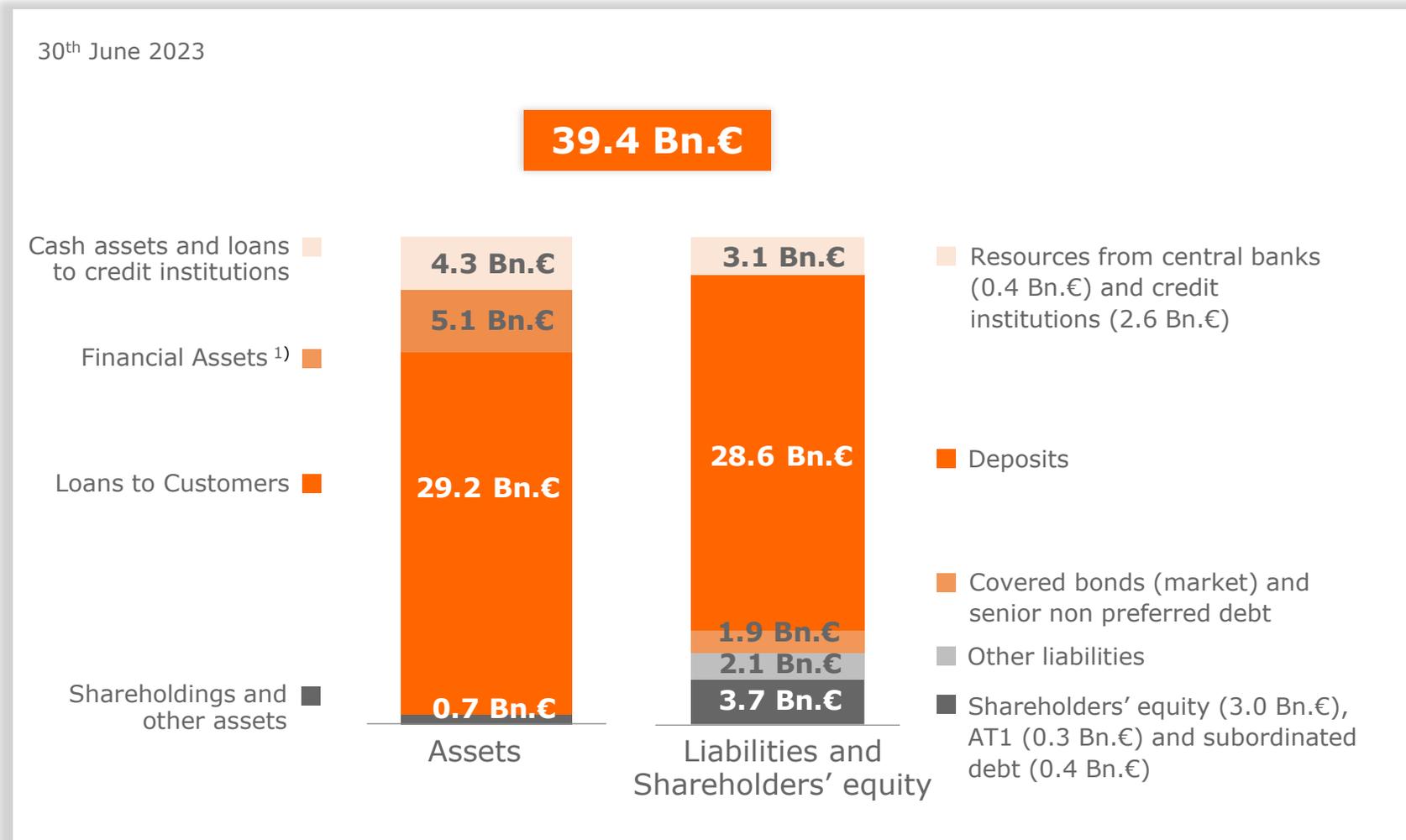
Moody's (26 May 23) upgraded BPI and its senior debt to **Baa1**, with a Stable outlook. Reaffirmed its A3 deposit rating, with a Positive outlook.  
 Fitch Ratings (30 Jun.23) upgraded BPI's rating to **BBB+**, with a Stable Outlook, and its **senior debt and deposit ratings to A-**.  
 DBRS (4 Jul.23) upgraded BPI's mortgage covered bond rating to **AA**.

# INCOME STATEMENT OF THE ACTIVITY IN PORTUGAL



In M.€	Jun 22 restated <sup>1</sup>	Jun 23	Δ%
Net interest income	234.9	434.9	85%
Dividend income	3.9	2.0	-
Equity accounted income	12.8	10.0	-22%
Net fee and commission income	144.6	147.0	2%
Gains/(losses) on financial assets and liabilities and other	17.5	14.7	-16%
Other operating income and expenses	-42.2	-42.2	0%
<b>Gross income</b>	<b>371.6</b>	<b>566.3</b>	<b>52%</b>
Staff expenses	-114.7	-122.8	7%
Other administrative expenses	-75.1	-93.2	24%
Depreciation and amortisation	-32.8	-34.5	5%
<b>Operating expenses</b>	<b>-222.6</b>	<b>-250.5</b>	<b>13%</b>
<b>Net operating income</b>	<b>149.0</b>	<b>315.8</b>	<b>112%</b>
Impairment losses and other provisions	-29.2	-38.5	32%
Gains and losses in other assets	0.9	10.9	-
<b>Net income before income tax</b>	<b>120.6</b>	<b>288.2</b>	<b>139%</b>
Income tax	-34.1	-89.5	162%
<b>Net income</b>	<b>86.5</b>	<b>198.7</b>	<b>130%</b>

# BALANCE SHEET OF THE ACTIVITY IN PORTUGAL



1) Includes medium and long-term sovereign debt of 4.7 Bn.€ (Portugal 41%; Spain 21%, Italy 14%, European Union 14% and USA 10%), with an average residual maturity of 3.4 years.

# LOAN PORTFOLIO AND CUSTOMER RESOURCES

## Loan portfolio

Gross portfolio, in M.€	Jun 22	Jun 23	YoY	YtD
<b>I. Loans to individuals</b>	<b>15 629</b>	<b>16 221</b>	<b>4%</b>	<b>1%</b>
Mortgage loans	13 800	14 444	5%	2%
Other loans to individuals	1 829	1 777	-3%	-1%
<b>II. Loans to companies</b>	<b>10 998</b>	<b>11 229</b>	<b>2%</b>	<b>3%</b>
<b>III. Public sector</b>	<b>2 077</b>	<b>2 347</b>	<b>13%</b>	<b>5%</b>
<b>Total loans</b>	<b>28 704</b>	<b>29 797</b>	<b>4%</b>	<b>2%</b>

Note:

Loan portfolio net of impairments	28 165	29 237	4%	2%
-----------------------------------	--------	--------	----	----

## Customer resources

In M.€	Jun 22	Jun 23	YoY	YtD
<b>I. Customer deposits</b>	<b>29 955</b>	<b>28 645</b>	<b>-4%</b>	<b>-6%</b>
<b>II. Off-balance sheet resources</b>	<b>9 237</b>	<b>8 805</b>	<b>-5%</b>	<b>2%</b>
Mutual funds	4 411	4 342	-2%	2%
Capitalisation insurance	4 359	4 383	1%	2%
Public offerings	467	80	-	-
<b>Total</b>	<b>39 192</b>	<b>37 450</b>	<b>-4%</b>	<b>-4%</b>

- In addition, the placement of structured products increased by 0.5 Bn.€ in June 23 YoY.

# CONSOLIDATED INCOME STATEMENT



In M.€	Jun 22 restated <sup>1</sup>	Jun 23	Δ%
Net interest income	241.9	438.6	81%
Dividend income	91.3	74.5	-18%
Equity accounted income	31.5	27.8	-12%
Net fee and commission income	144.6	147.0	2%
Gains/(losses) on financial assets and liabilities and other	37.0	-26.0	-170%
Other operating income and expenses	-49.2	-48.0	2%
<b>Gross income</b>	<b>497.1</b>	<b>613.9</b>	<b>23%</b>
Staff expenses	-114.7	-122.8	7%
Other administrative expenses	-75.1	-93.2	24%
Depreciation and amortisation	-32.8	-34.5	5%
<b>Operating expenses</b>	<b>-222.6</b>	<b>-250.5</b>	<b>13%</b>
<b>Net operating income</b>	<b>274.5</b>	<b>363.4</b>	<b>32%</b>
Impairment losses and other provisions	-29.2	-39.0	33%
Gains and losses in other assets	0.9	10.9	-
<b>Net income before income tax</b>	<b>246.1</b>	<b>335.2</b>	<b>36%</b>
Income tax	-43.0	-79.1	84%
<b>Net income</b>	<b>203.2</b>	<b>256.2</b>	<b>26%</b>

# CONSOLIDATED BALANCE SHEET



In M.€	Dec 22 restated <sup>1</sup>	Jun 23
<b>ASSETS</b>		
Cash and cash balances at central banks and other demand deposits	2 466	2 519
Financial assets held for trading, at fair value through profit or loss and at fair value through other comprehensive income	1 613	1 536
Financial assets at amortised cost	33 753	34 954
Of which: Loans to Customers	28 630	29 237
Investments in joint ventures and associates	278	188
Tangible assets	198	186
Intangible assets	108	102
Tax assets	184	159
Non-current assets and disposal groups classified as held for sale	26	52
Other assets	288	235
<b>Total assets</b>	<b>38 914</b>	<b>39 932</b>
<b>LIABILITIES</b>		
Financial liabilities held for trading	87	84
Financial liabilities at amortised cost	34 436	35 391
Deposits - Central Banks and Credit Institutions	1 494	3 055
Deposits - Customers	30 326	29 734
Debt securities issued	2 339	2 344
Of which: subordinated liabilities	431	434
Other financial liabilities	276	259
Provisions	49	49
Tax liabilities	125	155
Other liabilities	343	514
<b>Total Liabilities</b>	<b>35 040</b>	<b>36 193</b>
Shareholders' equity attributable to the shareholders of BPI	3 874	3 739
Non controlling interests	0	0
<b>Total Shareholders' equity</b>	<b>3 874</b>	<b>3 739</b>
<b>Total liabilities and Shareholders' equity</b>	<b>38 914</b>	<b>39 932</b>

1) Restated for the impacts on the equity stakes in insurance companies from the adoption of IFRS17 that became effective at the beginning of 2023.

# CONSOLIDATED INDICATORS

## Profitability, Efficiency and Liquidity Indicators

(Bank of Portugal Instruction no. 16/2004 with the amendments of Instruction 6/2018)

	Jun 22 <sup>1)</sup>	Jun 23
Gross income / ATA	2.4%	3.2%
Net income before income tax and income attributable to non-controlling interests / ATA	1.2%	1.7%
Net income before income tax and income attributable to non-controlling interests / average shareholders' equity (including non-controlling interests)	13.3%	17.5%
Staff expenses / Gross income <sup>2)</sup>	23.0%	20.0%
Operating expenses / Gross income <sup>2)</sup>	44.7%	40.7%
Loans (net) to deposits ratio	94%	102%

## NPE ratio and forbore (according to the EBA criteria)

	Jun 22	Jun 23
Non-performing exposures - NPE (M.€)	669	616
NPE ratio	1.6%	1.6%
NPE coverage by impairments	84%	93%
NPE coverage by impairments and collaterals	145%	150%
Ratio of forbore not included in NPE <sup>3)</sup>	0.3%	1.0%

## "Crédito duvidoso" (non-performing loans) (according to Bank of Spain criteria)

	Jun 22	Jun 23
"Crédito duvidoso" (M.€) <sup>4)</sup>	708	610
"Crédito duvidoso" ratio	2.3%	1.9%
"Crédito duvidoso" coverage by impairments	79%	94%
"Crédito duvidoso" coverage by impairments and collaterals	136%	150%



1) Restated for the impacts on the equity stakes in insurance companies from the adoption of IFRS17 that became effective at the beginning of 2023.

2) Excluding early-retirement costs.

3) Forbore according to EBA criteria. On June 2023, the forbore was 646 M.€ (forbore ratio of 1.5%), of which 428 M.€ was performing loans (1.0% of the gross credit exposure) and 218 M.€ was included in NPE (0.5% of the gross credit exposure).

4) Includes guarantees provided (recorded off-balance sheet).

# RECONCILIATION BETWEEN BPI REPORTED FIGURES AND BPI SEGMENT CONTRIBUTION TO CAIXABANK GROUP

## Profit & loss account

Jun 23 (M.€)	As reported by BPI	Adjustments <sup>1)</sup>	BPI contribution to CABK Group	Business segment	
				BPI	Corporate Center
Net interest income	439	( 2)	437	430	7
Dividends	75	0	75	2	73
Equity accounted income	28	0	28	10	18
Net fees and commissions	147	( 0)	147	147	
Trading income	( 26)	2	( 24)	17	( 40)
Other operating income & expenses	( 48)	1	( 47)	( 41)	( 6)
<b>Gross income</b>	<b>614</b>	<b>2</b>	<b>615</b>	<b>564</b>	<b>51</b>
Operating expenses	( 251)	( 3)	( 254)	( 254)	
<b>Pre-impairment income</b>	<b>363</b>	<b>( 1)</b>	<b>362</b>	<b>311</b>	<b>51</b>
Impairment losses on financial assets	( 37)	( 0)	( 37)	( 37)	( 0)
Other impairments and provisions	( 2)	( 0)	( 2)	( 2)	0
Gains/losses on disposals & others	11	( 9)	2	1	0
<b>Pre-tax income</b>	<b>335</b>	<b>( 11)</b>	<b>324</b>	<b>273</b>	<b>51</b>
Income tax	( 79)	1	( 79)	( 88)	9
<b>Profit for the period</b>	<b>256</b>	<b>( 10)</b>	<b>246</b>	<b>185</b>	<b>60</b>
Minority interests & other					
<b>Net income</b>	<b>256</b>	<b>( 10)</b>	<b>246</b>	<b>185</b>	<b>60</b>

### > Profit & loss account

The difference between the earnings released by BPI and the earnings attributable to CaixaBank Group is largely a result of consolidation adjustments and the net change in the fair value adjustments generated from the business combination.

Additionally, BPI contribution to CaixaBank Group results is broken down into BPI segment and Corporate Center segment, the latter including the contributions from BFA and BCI.

### > Loan portfolio & customer funds

The difference between BPI reported figures and those reported by CaixaBank for the BPI segment can largely be explained by:

- In **loans and advances to customers, net**, by the fair value adjustments generated by the business combination at 30 June 2023 and consolidation adjustments (elimination of intra-group balances);
- In **total customer funds**, by the liabilities under insurance contracts and their fair value adjustments at 30 June 2023, as generated by the business combination, which have been reported in the banking and insurance business segment of CaixaBank following the sale of BPI Vida to VidaCaixa de Seguros y Reaseguros.

## Loan portfolio & customer resources

June 2023 (M.€)	As reported by BPI	Adjustments	BPI contribution to CABK Group (BPI segment)
Loans and advances to customers, net	29 237	( 78)	29 159
Total customer funds	37 450	(4 379)	33 071

1) Consolidation, standardisation and net fair value adjustments in the business combination.

# ALTERNATIVE PERFORMANCE MEASURES

## Reconciliation of the profit & loss account structure

- The European Securities and Markets Authority (ESMA) published on 5th October 2015 a set of **guidelines relating to the disclosure of Alternative Performance Measures** by entities (ESMA/2015/1415). These guidelines are mandatory to issuers with effect from 3rd July 2016.
- In addition to the financial information prepared in accordance with the International Financial Reporting Standards (IFRS), **BPI uses a set of indicators for the analysis of performance and financial position, which are classified as Alternative Performance Measures**, in accordance with the abovementioned ESMA guidelines. The information relating to those indicators has already been object of disclosure, as required by ESMA guidelines.
- In the current presentation, the information previously disclosed is included by way of cross-reference and **a summarized list of the Alternative Performance Measures** is presented next.

The following table shows, for the consolidated profit & loss account, the reconciliation of the structure used in this document (Results' Presentation) with the structure adopted in the financial statements and respective notes of the Report and Accounts.

### Adopted acronyms and designations

<b>YtD</b>	>	Year-to-date change
<b>YoY</b>	>	Year-on-year change
<b>QoQ</b>	>	quarter-on-quarter change
<b>ECB</b>	>	European Central Bank
<b>BoP</b>	>	Bank of Portugal
<b>CMVM</b>	>	Securities Market Commission
<b>APM</b>	>	Alternative Performance Measures
<b>MMI</b>	>	Interbank Money Market
<b>T1</b>	>	Tier 1
<b>CET1</b>	>	Common Equity Tier 1
<b>RWA</b>	>	Risk weighted assets
<b>TLTRO</b>	>	Targeted longer-term refinancing operations
<b>LCR</b>	>	Liquidity coverage ratio
<b>NSFR</b>	>	Net stable funding ratio

### Units, conventional sings and abbreviations

<b>€, Euros, EUR</b>	>	euros
<b>th.€, th.euros</b>	>	thousand euros
<b>M.€, M.euros</b>	>	million euros
<b>Bn.€, Bi.€</b>	>	billion euros
<b>Δ</b>	>	change
<b>n.a.</b>	>	not available
<b>0, -</b>	>	null or irrelevant
<b>vs.</b>	>	versus
<b>b.p.</b>	>	basis points
<b>p.p.</b>	>	percentage points
<b>E</b>	>	Estimate
<b>F</b>	>	Forecast

# ALTERNATIVE PERFORMANCE MEASURES

## Reconciliation of the consolidated profit & loss account structure

Structure used in the Results' Presentation	Jun 23	Jun 23	Structure presented in the financial statements and respective notes
Net interest income	438.6	438.6	Net interest income
Dividend income	74.5	74.5	Dividend income
Equity accounted income	27.8	27.8	Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method
Net fee and commission income	147.0	161.2	Fee and commission income
		-14.2	Fee and commission expenses
Gains/(losses) on financial assets and liabilities and other	-26.0	0.0	Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net
		5.8	Gains or (-) losses on financial assets and liabilities held for trading, net
		-1.5	Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net
		3.6	Gains or (-) losses from hedge accounting, net
		-34.0	Exchange differences [gain or (-) loss], net
Other operating income and expenses	-48.0	8.0	Other operating income
		-56.0	Other operating expenses
<b>Gross income</b>	<b>613.9</b>	<b>613.9</b>	<b>GROSS INCOME</b>
Staff expenses	-122.8	-122.8	Staff expenses
Other administrative expenses	-93.2	-93.2	Other administrative expenses
Depreciation and amortisation	-34.5	-34.5	Depreciation
<b>Operating expenses</b>	<b>-250.5</b>	<b>-250.5</b>	<b>Administrative expenses and depreciation</b>
<b>Net operating income</b>	<b>363.4</b>	<b>363.4</b>	
Impairment losses and other provisions	-39.0	-2.1	Provisions or (-) reversal of provisions
		-36.9	Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss
Gains and losses in other assets	10.9	-1.6	Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates
			Impairment or (-) reversal of impairment on non-financial assets
		0.1	Gains or (-) losses on derecognition of non financial assets, net
		2.1	Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations
<b>Net income before income tax</b>	<b>335.2</b>	<b>335.2</b>	<b>PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS</b>
Income tax	-79.1	-79.1	Tax expense or income related to profit or loss from continuing operations
<b>Net income from continuing operations</b>	<b>256.2</b>	<b>256.2</b>	<b>PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS</b>
Net income from discontinued operations			Profit or (-) loss after tax from discontinued operations
Income attributable to non-controlling interests			Profit or (-) loss for the period attributable to non-controlling interests
<b>Net income</b>	<b>256.2</b>	<b>256.2</b>	<b>PROFIT OR (-) LOSS FOR THE PERIOD ATTRIBUTABLE TO OWNERS OF THE PARENT</b>

# ALTERNATIVE PERFORMANCE MEASURES

## EARNINGS, EFFICIENCY AND PROFITABILITY INDICATORS

The following earnings, efficiency and profitability indicators are defined by reference to the above structure of the profit and loss account used in this document.

<b>Gross income</b>	Net interest income + Dividend income + Net fee and commission income + Equity accounted income + Gains/(losses) on financial assets and liabilities and other + Other operating income and expenses
<b>Commercial banking gross income</b>	Net interest income + Dividend income + Net fee and commission income + Equity accounted income excluding the contribution of stakes in African banks
<b>Operating expenses</b>	Staff expenses + Other administrative expenses + Depreciation and amortisation
<b>Net operating income</b>	Gross income – Operating expenses
<b>Net income before income tax</b>	Net operating income – Impairment losses and other provisions + Gains and losses in other assets
<b>Cost-to-income ratio (efficiency ratio)<sup>1)</sup></b>	Operating expenses / Gross income
<b>Cost-to-core income ratio (core efficiency ratio)<sup>1)</sup></b>	[Operating expenses, excluding costs with early-retirements and voluntary terminations and (only in 2016) gains with the revision of the Collective Labour Agreement (ACT) – Income from services rendered to CaixaBank Group (recorded under Other operating income and expenses)] / Commercial banking gross income
<b>Return on Equity (ROE)<sup>1)</sup></b>	Net income for the period, less the interest cost of AT1 capital instruments recorded directly in shareholders' equity / Average value in the period of shareholders' equity attributable to BPI shareholders, excluding AT1 capital instruments
<b>Return on Tangible Equity (ROTE)<sup>1)</sup></b>	Net income for the period, less the interest cost of AT1 capital instruments recorded directly in shareholders' equity / Average value in the period of shareholders' equity attributable to BPI shareholders (excl. AT1 capital instruments) after deduction of intangible net assets and goodwill of equity holdings
<b>Return on Assets (ROA)<sup>1)</sup></b>	(Net income attributable to BPI shareholders + Income attributable to non-controlling interests - preference shares dividends paid) / Average value in the period of net total assets
<b>Unitary intermediation margin</b>	Loan portfolio average interest rate, excluding loans to employees – Deposits average interest rate

## BALANCE SHEET AND FUNDING INDICATORS

<b>On-balance sheet Customer resources<sup>2)</sup></b>	<p>Deposits + Capitalisation insurance of fully consolidated subsidiaries + Participating units in consolidated mutual funds</p> <ul style="list-style-type: none"> <li>▪ Deposits = Demand deposits and other + Term and savings deposits + Interest payable + Retail bonds (Fixed rate bonds placed with Customers)</li> <li>▪ Capitalisation insurance of fully consolidated subsidiaries (BPI Vida e Pensões sold on Dec.17)</li> </ul>
<b>Off-balance sheet Customer resources<sup>3)</sup></b>	<p>Mutual funds + Capitalisation insurance + Pension plans + Subscriptions in public offerings</p> <ul style="list-style-type: none"> <li>▪ Mutual funds = Unit trust funds + Real estate investment funds + Retirement-savings and equity-savings plans (PPR and PPA) + Hedge funds + Assets from the funds under BPI Suisse management + Third-party unit trust funds placed with Customers.</li> <li>▪ Capitalisation insurance<sup>4)</sup> = Third-party capitalisation insurance placed with Customers</li> <li>▪ Pension plans<sup>4)</sup> = Pension plans under BPI management (includes BPI pension plans)</li> <li>▪ Subscriptions in public offerings = Customers subscriptions in third parties' public offerings</li> </ul>

(1) Ratio referring to the last 12 months, except when indicated otherwise. The ratio can be computed for the cumulative period since the beginning of the year, in annualised terms.

(2) The amount of on-balance sheet Customer resources is not deducted from the applications of off-balance sheet products (mutual funds and pension plans) in on-balance sheet products.

(3) Amounts deducted from participating units in the Group banks' portfolios and from off-balance sheet products investments (mutual funds and pension plans) in other off-balance sheet products.

(4) Following the sale of BPI Vida e Pensões in Dec.17, the capitalisation insurance placed with BPI's Customers are recorded off balance sheet, as "third-party capitalisation insurance placed with customers" and pension funds management is excluded from BPI's consolidation perimeter.

# ALTERNATIVE PERFORMANCE MEASURES

## BALANCE SHEET AND FUNDING INDICATORS (continuation)

<b>Total Customer resources</b>	On-balance sheet Customer resources + Off-balance sheet Customer resources
<b>Gross loans to customers</b>	Gross loans and advances to Customers (financial assets at amortised cost), excluding other assets (guarantee accounts and others) and reverse repos + Gross debt securities issued by Customers (financial assets at amortised cost) <i>Note: gross loans = performing loans + loans in arrears + receivable interests</i>
<b>Net loans to Customers</b>	Gross loans to Customers – Impairments for loans to Customers
<b>Loan-to-deposit ratio</b> (CaixaBank criteria)	(Net loans to Customers - Funding obtained from the EIB, which is used to provide credit) / Deposits and retail bonds

## ASSET QUALITY INDICATORS

<b>Impairments and provisions for loans and guarantees</b> (income statement)	Impairment or reversal of impairment on financial assets not measured at fair value through profit or loss relative to loans and advances to Customers and to debt securities issued by Customers (financial assets at amortised cost), before deduction of recoveries of loans previously written off from assets, interest and others + Provisions or reversal of provisions for commitments and guarantees
<b>Cost of credit risk</b>	Impairments and provisions for loans and guarantees - Recoveries of loans previously written off from assets, interest and other
<b>Cost of credit risk as % of loan portfolio<sup>(1)</sup></b>	(Impairments and provisions for loans and guarantees - Recoveries of loans previously written off from assets, interest and other) / Average value in the period of the gross loans and guarantees portfolio.
<b>Performing loans portfolio</b>	Gross Customer loans - (Overdue loans and interest + Receivable interests and other)
<b>NPE and NPL ratios</b>	Ratio of non-performing exposures (NPE) and ratio of non-performing loans (NPL) in accordance with the EBA criteria (prudential perimeter)
<b>Coverage of NPE or NPL</b>	[Impairments for loans and advances to Customers (financial assets at amortised cost) + Impairments for debt securities issued by Customers (financial assets at amortised cost) + Impairments and provisions for guarantees and commitments] / [Non-performing exposures (NPE) or Non-performing loans (NPL)]
<b>Coverage of NPE or NPL by impairments and associated collaterals</b>	[Impairments for loans and advances to Customers (financial assets at amortised cost) + Impairments for debt securities issued by Customers (financial assets at amortised cost) + Impairments and provisions for guarantees and commitments + Collaterals associated to NPE or NPL] / [Non-performing exposures (NPE) or Non-performing loans (NPL)]
<b>Non-performing loans ratio</b> ("credito dudoso", Bank of Spain criteria)	Non performing loans ("credito dudoso", Bank of Spain criteria) / (Gross Customer loans + guarantees)
<b>Non-performing loans coverage ratio</b>	[Impairments for loans and advances to Customers (financial assets at amortised cost) + Impairments for debt securities issued by Customers (financial assets at amortised cost) + Impairments and provisions for guarantees and commitments] / Non performing loans ("credito dudoso", Bank of Spain criteria)
<b>Coverage of non-performing loans by impairments and associated collaterals</b>	[Impairments for loans and advances to Customers (financial assets at amortised cost) + Impairments for debt securities issued by Customers (financial assets at amortised cost) + Impairments and provisions for guarantees and commitments + Collateral associated to credit] / Non performing loans ("credito dudoso", Bank of Spain criteria)
<b>Impairments cover of foreclosed properties</b>	Impairments for real estate received in settlement of defaulting loans / Gross value of real estate received in settlement of defaulting loans

(1) Ratio referring to the last 12 months, except when indicated otherwise. The ratio can be computed for the cumulative period since the beginning of the year, in annualised terms.



*Grupo*  CaixaBank

**BANCO BPI, S.A.**

Registered office: Avenida da Boavista 1117, Porto, Portugal

Share capital: € 1 293 063 324.98

Registered at Commercial Registry of Porto  
under registration number PTIRNMJ 501 214 534  
and tax identification number 501 214 534