Banco BPI

Mortgage Covered Bond Programme Presentation

May 2025



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- c. Income Statement and Balance Sheet



1 BPI at a Glance



BANCO BPI KEY FINANCIAL DATA

Mar. 2025
41.7 Bi.€
41.1 Bi.€
31.5 Bi.€
95%
1.3%
152%
13.9%
15.3%
17.4%
3.6%
7.2%
26.8%

Fifth largest bank in Portugal, by total assets

Commercial banking focus

 Fully owned by CaixaBank, representing around 7% of its consolidated assets

- Market shares of 12.1% in loans and 11.1% in total Customer resources²)
- Issuer rating at investment grade: A- by Fitch, A2 by Moody's and Aby S&P

1) (Net loans to Customers - Funding obtained from the EIB, which is used to provide credit) / Deposits and retail bonds

2) Market share in loans and customer resources as of February 2025. Source: BPI, Bank of Portugal, APFIPP, APS, BPI Vida e Pensões.



BUSINESS VOLUME BREAKDOWN (as of March 2025)





2) Deposits, mutual funds and capitalisation insurance.



1) Market share includes corporate debt securities

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DISTRIBUTION NETWORK & CUSTOMER SEGMENTATION



31 March 2025

Continuous innovation in new channels



Quatru Home ecosystem with a 100% digital mortgage process

App Pulsoo

bu sad

Ecosystem for small businesses, brings a financial and regulatory vision



1st virtual reality informative branch in Portugal



Platform for buying and selling digital collectibles



Planet AGE Craft Tycoon 1st Bank in Roblox promotes financial education



MORE DIGITAL CLIENTS AND SALES



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MILESTONES SINCE CAIXABANK'S OFFER IN 2016





FOCUS ON CORE BANKING BUSINESS IN PORTUGAL

BPI's financial and business structure

31 March 2025





A BANK COMMITTED TO SUSTAINABILITY





NEW SUSTAINABLE BANKING PLAN FOR 2025-2027





SUPPORTING CLIENTS' SUSTAINABLE TRANSITION

SUSTAINABLE FINANCE IN 1Q25

~200 M.€









2 Financial Highlights / Results



BPI RESULTS

In 1st quarter 2025

Commercial activity in Portugal	Loans △ YoY +1.4 Bn.€ +5%	Deposits △ YoY +1.8 Bn.€ +6% Total customer resources +2.7 Bn.€ +7%	Gross incomeA YoY -8%Net interest income-9%
Risk and capitalisation	NPE ratio (EBA criteria)1.3%Coverage152%(by impairments and collaterals)	(as % of loans and guarantees; last 12 months)	CET1 > 13.9% T1 > 15.3% Total > 17.4%
Profit and profitability	Profit in Portugal△ YoY98 M.€-13%Banco BPI net profit137 M.€+13%	Cost-to-income in Portugal 37% (last 12 months)	Recurrent ROTE in Portugal 17.5% (last 12 months)



NET PROFIT OF 137 M.€ IN THE 1ST QUARTER 2025





VOLUMES INCREASE DOES NOT COMPENSATE REDUCTION IN INTEREST RATES





LOANS INCREASED 5% YOY







MORTGAGE LOANS: GROWTH AND MARKET SHARE GAIN







CUSTOMER RESOURCES INCREASED 7% YOY

In Bn.€	Mar 24	Mar 25	ΥοΥ	YtD
Customer deposits	29.7	31.5	6%	3%
Off-balance sheet resources	8.8	9.6	10%	1%
Total	38.4	41.1	7%	3%



Source: BPI, Bank of Portugal, APFIPP, APS, BPI Vida e Pensões.



COSTS STABLE





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3 Asset Quality



CREDIT GROWS WITH LOWEST RISK EVER







4 Liquidity and Capital



BALANCED FUNDING AND COMFORTABLE LIQUIDITY



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BALANCE SHEET OF THE ACTIVITY IN PORTUGAL





COMFORTABLE CAPITAL BUFFER





5 Mortgage Covered Bond Programme



COVERED BOND LAW IN PORTUGAL

- Current Covered Bond Law in Portugal released in May 2022 (applicable since 1 July 2022) transposing EU Covered Bond Directive
- Former Portuguese Law (DL 59/2006) already complied with most of the CB Directive requirements



	Current Law/Regulation	Former Law/Regulation
Supervising Entity	CMVM (Portuguese Securities Market Authority)	Bank of Portugal
Liquidity Buffer	 180 days Liquidity buffer covering net outflows of interest and principal (to be met with assets level 1, 2A or 2B or deposits) Principal considered on the extended maturity date for soft bullet bonds 	 Usually agreed with Rating Agencies, although not required by law
Cover Pool Monitor	 An entity registered with CMVM that is not the auditor of the issuer Continuous monitoring cover pool quality and legal/regulatory requirements Initial report when the Programme is submitted to CMVM's approval and Annual Report with reasonable assurance ("garantia razoável de fiabilidade") 	 Cover Pool Monitor could be the issuer's auditor Annual Report with limited assurance ("garantia limitada de fiabilidade")
Overcollate- ralization	 0% minimum OC 5% OC requirement for Covered Bonds to be classified as Premium (CRR, article 129 3a.) 	 5.26% OC requirement for mortgage covered bonds Higher voluntary OC usually agreed with rating agencies or set according to market requirement or practice
Maturity extension	 Only triggered by: (i) loss of banking licence, (ii) foreseeable or effective default on the maturity date Extension subject to approval from CMVM 	Extension upon failure to redeem at maturitySupervisory approval not required
Information Reporting	 Quarterly Investor Report required by law Reporting to CMVM mostly in line with previous Bank of Portugal requirement, with some simplifications: Liquidity gap report required semi-annually (previously on a quarterly basis) Reports on outstanding issues (monthly) and interest rate exposure (semi-annually) eliminated Information about new issues to be sent to CMVM after the issue 	 Investor Reports were already disclosed quarterly according to market practice, although not required by law Information about new issues sent to the Bank of Portugal before the issue



MORTGAGE COVERED BOND PROGRAMME - SUMMARY

Issuer 1)	Banco BPI, S.A.
Туре	Obrigações Cobertas – European Covered Bonds (Premium)
Collateral	Portuguese prime residential mortgages
Maximum Size	€ 9bn
Ratings	Aaa / AA (Moody's / DBRS)
Overcollateralisation	49.6 % as of Mar 25 (Committed ³ 16.5% / Regulatory 5%)
Compliance	ECBC Covered Bond Label / UCITS Article 52 / CRR Article 129
LCR Class	Level 1
Risk Weighting	10% (CRR standardised approach)
Cover Pool Monitor	Deloitte & Associados, SROC SA
Governing Law ²⁾	Portuguese Law
Listing	Euronext Lisbon
Clearing	Interbolsa / Euroclear / Clearstream

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The covered bonds are unsubordinated obligations of the Issuer secured by a special creditor privilege over the Cover Pool
 Decree Law 31/2022 ("Regime Jurídico das Obrigações Cobertas")
 DBRS formal requirement of 14% equals effectively to 16.5% as its methodology only considers 85% of last 12M minimum O/C



MORTGAGE COVER POOL

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Cover Pool Summary

		M.€
Item	Remaining Term (years)	Nominal Amount
Total Cover Pool	14.2	8 975
Mortgage Credit Pool	14.4	8 797
Liquidity Buffer (cash, deposits, eligible securities)	4.4	177
Current overcollateralisation (%)		49.6%
Committed overcollateralisation (%)		16.5%
Minimum overcollateralisation (%) 1		5.0%
CDD Article 120 compliance for European Covered Dande (Dr		

¹ CRR Article 129 compliance for European Covered Bonds (Premium)

Mortgage Cover Pool main statistics

Number of Loans	156 279 loans	Current Principal Balance	8 797 million
Avg. Current Principal Balance	56.3 thousand	W.A. Original Maturity	33.5 years
W.A. Seasoning	8.8 years	W.A. Remaining Term	14.4 years
W.A. Original LTV	70.5 %	W.A. Current LTV	53.9 %
W.A. Interest Rate	3.63 %	W.A. Spread	1.01 %



MORTGAGE COVER POOL AND OUTSTANDING ISSUES

Cover Pool and Outstanding Issues





Outstanding issues	Nominal Amount (M.€)	Coupon type	Issue Date	Maturity Date	Remaining Term (years)
Covered Bonds Outstanding	6 000				4.7
Market Issues	1 250				3.9
Series 25 (ISIN PTBPIDOM0031)	750	Fixed	2023-07-04	2028-07-04	3.3
Series 26 (ISIN PTBPIZOM0035)	500	Fixed	2024-02-22	2030-03-22	5.0
Private Placements	550				4.2
Series 20 (ISIN PTBPIYOM0028)	250	Floating	2018-09-26	2025-09-26	0.5
Series 27 (ISIN PTBPIEOM0030)	300	Fixed	2024-06-27	2032-06-27	7.2
Retained Issues	4 200				4.9
Series 9 (ISIN PTBBP6OE0023)	350	Floating	2010-05-21	2025-05-21	0.1
Series 24 (ISIN PTBPIMOM0022)	2 050	Floating	2022-06-08	2029-06-08	4.2
Series 28 (ISIN PTBPIIOM0036)	1 800	Floating	2024-12-18	2031-12-18	6.7



March 2025

MORTGAGE COVER POOL – MAIN CHARACTERISTICS

March 2025



- Geographical exposure in line with Portuguese demographics with more concentration in the large cities along the coast



MORTGAGE COVER POOL – MAIN CHARACTERISTICS





Appendices

a. Macro-economic Data on Portugal

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CONVERGENCE WITH EMU SHOULD CONTINUE

One-off factors and high Q4 2024 growth justified GDP Q1 2025 decline

2.8 3.0 2.5 2 2.0 1.6 1.5 1.4 1.4 1.5 1.0 0.6 0.5 0.4 0.5 0.0 -0.5 -0.5 -1.0 Q1 24 Q2 24 Q3 24 O4 24 Q1 25 QoQ ■YoY

GDP expected to grow above EMU average, downward trend in inflation and stable unemployment rate

Main economic forecasts (*) %, YoY

										Fored	casts
%, уоу	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
GDP	2,0	3,3	2,9	2,7	-8,2	5,6	7,0	2,6	1,9	2,4	2,1
Private Consumption	2,4	1,8	2,6	3,5	-6,8	4,9	5,6	1,9	3,2	2,3	1,8
Public Consumption	0,9	0,1	0,5	2,1	0,4	3,8	1,7	0,6	1,1	0,9	0,8
Gross Fixed Capital Formation (GFCF)	2,7	11,6	6,2	3,5	-4,9	10,5	3,3	2,0	3,0	5,5	5,2
Exports	4,7	8,4	4,3	4,0	-18,4	12,1	17,2	3,8	3,4	3,4	3,7
Imports	5,2	8,0	4,9	5,1	-11,6	12,3	11,3	1,8	5,0	4,0	4,1
Unemployment rate	11,5	9,2	7,2	6,6	7,0	6,7	6,1	6,5	6,4	6,4	6,4
CPI (average)	0,6	1,4	1,0	0,3	0,0	1,3	7,8	4,3	2,4	2,2	2,0
External current account balance (% GDP)	1,2	1,3	0,6	0,4	-1,0	-0,8	-1,2	1,4	2,2	2,3	2,2
General Government Balance (% GDP)	-1,9	-3,0	-0,4	0,1	-5,8	-2,8	-0,3	1,2	0,7	0,3	0,2
General government debt (% GDP)	131,2	126,0	121,1	116,1	134,1	123,9	111,2	97,7	94,9	90,9	88,0
Housing Prices	7,1	9,2	10,3	10,0	8,8	9,4	12,6	8,2	9,1	7,0	3,8
Risk premium (PT-Bund) (average)	307	269	138	100	90	60	100	70	62	67	78
		-	-			-	-	-		-	

Note (*): Economic forecast under revision by BPI Research

Source: BdP and INE

Real GDP

%

Source: BPI Research



PORTUGAL EXPOSURE TO THE US IS RELATIVELY MODERATE

Portugal's exposure to the US represents 6.7% of total exports and 1.9% of GDP Negative effect of 10% tariffs estimated at 0.24% of GDP

Portugal – US Economic relationships % of GDP



Source: BPI Research, with data from Bank of Portugal and INE

Pharmaceutical products exports to the US around 1 B€

Portuguese exports of goods to the US (million \in)

	Exports to the	
	US 2024	% of tota
	(million €)	
Pharmaceutical Produts	1.168	3 22,0
Mineral fuels	1.078	3 20,3
Rubber	368	6,9
Electrical machinery	303	5,7
Nuclear reactors	227	4,3
Cork and articles	185	3,5
Articles of iron and steel	182	. 3,4
Textil products	144	2,7
Furniture	126	5 2,4
Clothing	183	3,4
Beverages	111	. 2,1
Organical chemicals	111	. 2,1
Footwear	98	3 1,8
Ceramic products	89) 1,7
Optical, photografical, cinematographic	72	. 1,4
Others	873	16,4
Total	5.318	6,7
% of GDP	1,9)



EMPLOYMENT REMAINS ROBUST

Employed population reached a new maximum in 1Q25

Active population and employment

Number of people ('000 individuals)



Active population Employment

Source: BPI Research, with data from INE

The strength of the labour market will continue to be one of the main factors supporting economic activity in 2025

Unemployment Rate (% of active population)





TOURISM: EXPANDING NEAR CRUISE SPEED

5.7 million guests in Q1 2025 (+2.3% yoy)

Growth in the number of tourists %



Tourism sector's growth above overall economy's growth rate

Weight of the Tourism Sector

% of GDP



Source: BPI Research, with data from INE



DISINFLATION PROCEEDS GRADUALLY

Headline and Core Inflation at 2.1% in April

Headline and core inflation

Year-on-year (%)



Source: BPI Research, with data from INE

2025 average annual inflation forecast of 2.2%

Global inflation *Average annual inflation and contributions (%)*





PORTUGUESE RATING PERFORMANCE EMPHASIZING IMPROVEMENT IN EXTERNAL LIQUIDITY RISKS

Portugal is rated A3/A- by the 3 major rating Agencies since March 24



Source: BPI Research, Rating Agencies

Rating Evolution

External surplus accelerated external debt decline, reaching c. 44% of GDP in 2024



Source: BPI Research, based on BoP



PORTUGUESE BANKING SYSTEM: A SOLID POSITION TO SUPPORT THE ECONOMY

Stock of credit continues to improve with new lending increasing in Mortgage and NFC

New lending activity by sector

Accumulated in the 12 months up to March ($B \in$)



Source: BPI Research, base on data from Bank of Portugal and ECB

NPLs ratio decreased in Q4 2024 (2.4%)



Notes (1) Flow of impairments to credit as a percentage of total gross loans Source: BPI Research, based on data of Bank of Portugal



HOUSING MARKET: POSITIVE 2024 AND GOOD SIGNS IN EARLY 2025

House prices grew 9,1% in 2024 (INE data) and the appreciation continues in 2025 (according to CI)

House Price Index (Confidencial Imobiliário) Month-on-month (%)



Source: BPI Research, with data from Confidencial Imobiliário.

	2024	2025	2026
BPI Research House Price Index forecast (% YoY)	9.1	7.0	3.8

In Q1 2025 house prices are already 6.6% higher than at the end of 2024 (CI data)

House Price Index (Confidencial Imobiliário) Year-on-year (%)





HOUSING MARKET: THE PIPELINE OF NEW HOUSE SUPPLY IS NOT KEEPING PACE WITH DEMAND GROWTH

Licensed buildings



Source: BPI Research, with data from INE

Houses sold

Number (sum of houses sold in the year up to each quarter)





HOUSING MARKET: SALES AND PRICES EXPECTATIONS ON POSITIVE GROUND

Portuguese Housing Market Survey: Sales Expectations (next 3 months) *Balance of surveyors (%)*



Source: BPI Research, with data from Confidencial Imobiliário

Portuguese Housing Market Survey: Prices Expectations (next 3 months) *Balance of surveyors (%)*





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BPI RATINGS VS. PEERS

	S&P Global (Long Term Debt/ Issuer Credit Rating)	Moody's (Long Term Debt/ Issuer rating)	FitchRatings (Issuer Default Rating)	(Long-Term Debt/ Issuer Rating)
	ААА	Aaa SBPI Mortgage bonds	ААА	ААА
<u>o</u>	AA+	Aal	AA+	AA (high)
Investment Grade	AA	Aa2	АА	AA Mortgage bonds
it G	AA-	Aa3	АА-	AA (low)
ner	A+	A1 BPI Deposits	A+	A (high)
estr	A 🚺 Bank 1 Bank 3	A2 BPI	A Bank 1 Beposits Senior debt	A Bank 1
nve	A- 🎽 BPI	АЗ 💽	A- 📀 🎽 BPI	A (low) Bank 3
н	BBB+ Bank 2	Baa1 Bank1 Bank 2 Bank3	BBB+	BBB (high) Bank 2
	BBB	Baa2 Bank 5	BBB Bank 2 Bank 5	BBB
	BBB-	Baa3	BBB-	BBB (low)
L.	BB+	Ba1 Bank 4	BB+ Bank 4	BB (high) Bank 4
len	ВВ	Ba2	ВВ	ВВ
e	BB-	Ba3	BB-	BB (low)
rad	B+	B1	B+	B (high)
1-0	В	B2	В	В
Non-Investment grade	B	В3	В-	B (low)
	CCC+	Caa1	CCC+	CCC (high)

S&P: On 15 Nov.24 upgraded BPI rating, from BBB+ to A-, with Stable outlook.

Moody's: On 19 Nov.24 upgraded the rating of BPI and its senior debt to A2 (from Baa1) and the rating of its deposits to A1 (from A2). The Outlook of the ratings is Stable. Fitch Ratings: On 13 Dec.24 upgraded BPI rating, from BBB+ to A-, with Stable outlook and the ratings of its senior debt and deposits from A- to A.

DBRS: on 4 Jul.24 reaffirmed BPI's mortgage covered bond rating (AA).



As of 29 April 2025

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INCOME STATEMENT OF THE ACTIVITY IN PORTUGAL

In M.€	Mar 24	Mar 25	Δ%
Net interest income	245.1	222.6	-9%
Dividend income	4.1	2.4	-41%
Equity accounted income	5.4	5.1	-5%
Net fee and commission income	74.0	75.2	2%
Gains/(losses) on financial assets and liabilities and other	8.0	5.9	-26%
Other operating income and expenses	-20.7	-19.1	8%
Gross income	316.0	292.2	-8%
Staff expenses	-63.0	-62.5	-1%
Other administrative expenses	-46.5	-47.1	1%
Depreciation and amortisation	-15.6	-16.7	8%
Recurring operating expenses	-125.1	-126.4	1%
Non-recurrent costs	-6.0	0.0	-100%
Operating expenses	-131.2	-126.4	-4%
Net operating income	184.8	165.7	-10%
Impairment losses and other provisions	-19.7	-23.6	20%
Gains and losses in other assets	0.1	0.0	-74%
Net income before income tax	165.3	142.2	-14%
Income tax	-53.4	-44.3	-17%
Net income	111.9	97.9	-13%
Recurrent net income	116.0	97.9	-16%



BANCO BPI INCOME STATEMENT

In M.€	Mar 24	Mar 25	Δ%
Net interest income	245.6	222.6	-9%
Dividend income	4.1	52.0	-
Equity accounted income	14.7	7.4	-50%
Net fee and commission income	74.0	75.2	2%
Gains/(losses) on financial assets and liabilities and other	8.6	5.8	-32%
Other operating income and expenses	-20.7	-23.2	-12%
Gross income	326.3	339.8	4%
Staff expenses	-63.0	-62.5	-1%
Other administrative expenses	-46.5	-47.1	1%
Depreciation and amortisation	-15.6	-16.7	8%
Recurring operating expenses	-125.1	-126.4	1%
Non-recurrent costs	-6.0	0.0	-100%
Operating expenses	-131.2	-126.4	-4%
Net operating income	195.1	213.4	9%
Impairment losses and other provisions	-19.6	-23.6	20%
Gains and losses in other assets	0.1	-8.8	-
Net income before income tax	175.7	181.0	3%
Income tax	-54.4	-44.4	-18%
Net income	121.3	136.6	13%



BANCO BPI BALANCE SHEET

In M.€	Dec 24	Mar 25
ASSETS		
Cash and cash balances at central banks and other demand deposits	3 286	2 933
Financial assets held for trading, at fair value through profit or loss and at fair	1 480	1 638
value through other comprehensive income	1 400	1 030
Financial assets at amortised cost	35 346	36 210
Of which: Loans to Customers	30 571	30 951
Investments in joint ventures and associates	247	227
Tangible assets	192	187
Intangible assets	112	105
Tax assets	270	266
Non-current assets and disposal groups classified as held for sale	14	14
Other assets	124	163
Total assets	41 072	41 743
LIABILITIES		
Financial liabilities held for trading	57	50
Financial liabilities at amortised cost	36 146	37 025
Deposits - Central Banks and Credit Institutions	718	1 034
Deposits - Customers	30 501	31 505
Debt securities issued	4 694	4 216
Of which: subordinated liabilities	434	426
Other financial liabilities	232	270
Provisions	32	32
Tax liabilities	258	302
Other liabilities	567	665
Total Liabilities	37 061	38 073
Shareholders' equity attributable to the shareholders of BPI	4 011	3 671
Non controlling interests	0	C
	4 011	3 671
Total Shareholders' equity	IVII	



BANCO BPI INDICATORS

Profitability, Efficiency and Liquidity Indicators (Bank of Portugal Instruction no. 16/2004 with the amendments of Instruction 6/2018)	Mar 24	Mar 25
Gross income / ATA	3.4%	3.3%
Net income before income tax and income attributable to non-controlling interests / ATA	1.8%	1.7%
Net income before income tax and income attributable to non-controlling interests / average shareholders' equity (including non-controlling interests)	17.7%	18.1%
Staff expenses / Gross income 1)	19.3%	18.4%
Operating expenses / Gross income ¹⁾	38.3%	37.2%
Loans (net) to deposits ratio	100%	99%
Funding and liquidity indicators	Mar 24	Mar 25
Loans / Deposits ²⁾	98%	95%
Net stable funding ratio (NSFR)	140%	141%
Liquidity coverage ratio (LCR)	202%	192%
Liquidity coverage ratio (LCR) - 12 month average ³⁾	175%	216%
NPE ratio and forborne (according to the EBA criteria)	Mar 24	Mar 25
Non-performing exposures - NPE (M.€)	589	548
NPE ratio	1.6%	1.3%
NPE coverage by impairments	96%	97%
NPE coverage by impairments and collaterals	151%	152%
Ratio of forborne not included in NPE ⁴⁾	1.2%	0.9%
"Crédito duvidoso" (non-performing loans) (according to Bank of Spain criteria)	Mar 24	Mar 25
"Crédito duvidoso" (M.€) ⁵⁾	556	580
"Crédito duvidoso" ratio	1.7%	1.7%
	101%	92%
"Crédito duvidoso" coverage by impairments	101 /0	2270

1) Excluding early-retirement costs.

53 2) According to definition in Alternative Performance Measures.

3) 12 month average, in accordance with the EBA guidelines. Average value (12 months) of the calculation components: Liquidity reserves (7 691 M.€); Total net outflows (3 558 M.€).

4) On March 2025, the forborne was 626 M.€ (forborne ratio of 1.4%), of which 409 M.€ was performing loans (0.9% of the gross credit exposure) and 217 M.€ was included in NPE (0.5% of the gross credit exposure).
3) Includes guarantees provided (recorded off-balance sheet)



Annexes

RECONCILIATION BETWEEN BPI REPORTED FIGURES AND BPI SEGMENT CONTRIBUTION TO CAIXABANK GROUP

Profit & loss account

	As very subod	BPI	Business segment			
Mar 25 (M.€)	As reported by BPI	contribution to CABK Group	BPI	Corporate Center		
Net interest income	223	221	216	5		
Dividends	52	52	2	50		
Equity accounted income	7	7	5	2		
Net fees and commissions	75	75	75			
Trading income	6	7	7	(0)		
Other operating income & expenses	(23)	(22)	(18)	(4)		
Gross income	340	340	287	53		
Operating expenses	(126)	(127)	(127)			
Extraordinary operating expenses	(0)					
Pre-impairment income	213	213	160	53		
Impairment losses on financial assets	(24)	(24)	(24)	0		
Other impairments and provisions	(0)	(0)	(0)	(0)		
Gains/losses on disposals & others	(9)	(9)	0	(9)		
Pre-tax income	181	181	137	44		
Income tax	(44)	(44)	(43)	(2)		
Net income	137	136	94	42		

Loan portfolio & customer resources

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March 2025 (M.€)	As reported by BPI	Adjustments	BPI contribution to CABK Group (BPI segment)
Loans and advances to customers, net	30 951	(94)	30 857
Total customer funds	41 127	(4 753)	36 374

The differences between the reported data by BPI and BPI contribution to CaixaBank Group mainly reflect consolidation adjustments and reclassifications to ensure consistency in presentation criteria.

BPI contribution to CaixaBank Group net income is broken down into "BPI" segment and "Corporate Center", which includes the contributions from BFA and BCI, as well as the remuneration of BPI's excess capital.

Regarding customer resources, it should also be noted that the insurance contract liabilities of BPI Vida e Pensões (fully owned by VidaCaixa de Seguros y Reaseguros) are recorded under CaixaBank banking and insurance business segment.



Reconciliation of the profit & loss account structure

- The European Securities and Markets Authority (ESMA) published on 5th October 2015 a set of guidelines relating to the disclosure of Alternative Performance Measures by entities (ESMA/2015/1415). These guidelines are mandatory to issuers with effect from 3rd July 2016.
- In addition to the financial information prepared in accordance with the International Financial Reporting Standards (IFRS),
 BPI uses a set of indicators for the analysis of performance and financial position, which are classified as Alternative Performance Measures, in accordance with the abovementioned ESMA guidelines. The information relating to those indicators has already been object of disclosure, as required by ESMA guidelines.
- In the current presentation, the information previously disclosed is included by way of cross-reference and a summarized list of the Alternative Performance Measures is presented next.

The following table shows the reconciliation of the structure used in this document (Results' Presentation) with the structure adopted in the financial statements and respective notes of the Report and Accounts.

Adopte	Adopted acronyms and designations			Units, convent abbreviations	iona	al sings and
YtD YoY QoQ ECB BoP CMVM APM	> > > > > >	Bank of Portugal Securities Market Commission Alternative Performance Measures		£, Euros, EUR h.€, th.euros M.€, M.euros Bn.€, Bi.€	> > > > > > >	euros thousand euros million euros billion euros change not available null or irrelevant
MMI T1 CET1 RWA TLTRO LCR NSFR	> > >	Common Equity Tier 1 Risk weighted assets Targeted longer-term refinancing operations		/s. o.p. 5. 5.	> > > >	versus basis points percentage points Estimate Forecast



Reconciliation of Banco BPI profit & loss account structure

Structure used in the Results' Presentation	Mar 25	Mar 25	Structure presented in the financial statements and respective notes
Net interest income	222.6	222.6	Net interest income
Dividend income	52.0	52.0	Dividend income
Equity accounted income	7.4	7.4	Share of the profit or (-) loss of investments in subsidiaries, joint ventures and associates accounted for using the equity method
Net fee and commission income	75.2	83.9	Fee and commission income
		-8.7	Fee and commission expenses
Gains/(losses) on financial assets and liabilities and	5.8	0.0	Gains or (-) losses on derecognition of financial assets and liabilities not measured at fair value through profit or loss, net
other		0.9	Gains or (-) losses on financial assets and liabilities held for trading, net
		0.4	Gains or (-) losses on non-trading financial assets mandatorily at fair value through profit or loss, net
		1.2	Gains or (-) losses from hedge accounting, net
		3.2	Exchange differences [gain or (-) loss], net
Other operating income and expenses	-23.2	10.0	Other operating income
		-33.2	Other operating expenses
Gross income	339.8	339.8	GROSS INCOME
Staff expenses	-62.6	-62.6	Staff expenses
Other administrative expenses	-47.1	-47.1	Other administrative expenses
Depreciation and amortisation	-16.7	-16.7	Depreciation
Operating expenses	-126.4	-126.4	Administrative expenses and depreciation
Net operating income	213.4	213.4	
Impairment losses and other provisions	-23.6	0.6	Provisions or (-) reversal of provisions
		-24.2	Impairment or (-) reversal of impairment on financial assets not measured at fair value through profit or loss
Gains and losses in other assets	-8.8	-8.8	Impairment or (-) reversal of impairment of investments in subsidiaries, joint ventures and associates
		0.0	Impairment or (-) reversal of impairment on non-financial assets
		0.0	Gains or (-) losses on derecognition of non financial assets, net
		0.0	Profit or (-) loss from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations
Net income before income tax	181.0	181.0	PROFIT OR (-) LOSS BEFORE TAX FROM CONTINUING OPERATIONS
Income tax	-44.4	-44.4	Tax expense or income related to profit or loss from continuing operations
Net income from continuing operations	136.6	136.6	PROFIT OR (-) LOSS AFTER TAX FROM CONTINUING OPERATIONS
Net income from discontinued operations			Profit or (-) loss after tax from discontinued operations
Net income	136.6	136.6	PROFIT OR (-) LOSS FOR THE PERIOD ATTRIBUTABLE TO OWNERS OF THE PARENT



OFITABILITY INDICATORS d profitability indicators are defined by reference to the above structure of the profit and loss account used in this document.		
Net interest income + Dividend income + Net fee and commission income + Equity accounted income + Gains/(losses) on financial assets and liabilities and other + Other operating income and expenses		
Net interest income + Dividend income + Net fee and commission income + Equity accounted income excluding the contribution of stakes in African banks		
Staff expenses + Other administrative expenses + Depreciation and amortisation		
Gross income – Operating expenses		
Net operating income – Impairment losses and other provisions + Gains and losses in other assets		
Operating expenses, excluding costs with early-retirements and voluntary terminations and other non recurrent / Gross income ²		
[Operating expenses, excluding costs with early-retirements and voluntary terminations and other non recurrent – Income from services rendered to CaixaBank Group (recorded under Other operating income and expenses)] / Commercial banking gross income		
Net income for the period, less the interest cost of AT1 capital instruments recorded directly in shareholders' equity / Average value in the period of shareholders' equity attributable to BPI shareholders, excluding AT1 capital instruments		
Net income for the period, less the interest cost of AT1 capital instruments recorded directly in shareholders' equity / Average value in the period of shareholders' equity attributable to BPI shareholders (excl. AT1 capital instruments) after deduction of intangible net assets and goodwill of equity holdings		
(Net income attributable to BPI shareholders + Income attributable to non-controlling interests - preference shares dividends paid) / Average value in the period of net total assets		
Loan portfolio average interest rate, excluding loans to employees – Deposits average interest rate		
BALANCE SHEET AND FUNDING INDICATORS		
 Deposits + Capitalisation insurance of fully consolidated subsidiaries + Participating units in consolidated mutual funds Deposits = Demand deposits and other + Term and savings deposits + Interest payable + Retail bonds (Fixed rate bonds placed with Customers) Capitalisation insurance of fully consolidated subsidiaries (BPI Vida e Pensões sold on Dec.17) 		
 Mutual funds + Capitalisation insurance + Pension plans + Subscriptions in public offerings Mutual funds = Unit trust funds + Real estate investment funds + Retirement-savings and equity-savings plans (PPR and PPA) + Hedge funds + Assets from the funds under BPI Suisse management (BPI Suisse sold on Apr.23) + Third-party unit trust funds placed with Customers. Capitalisation insurance = Third-party capitalisation insurance placed with Customers Pension plans = Pension plans under BPI management (includes BPI pension plans) Subscriptions in public offerings = Customers subscriptions in third parties' public offerings 		

¹⁾ Ratio referring to the last 12 months, except when indicated otherwise. The ratio can be computed for the cumulative period since the beginning of the year, in annualised terms.

2) Excluding non-recurrent.

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3) The amount of on-balance sheet Customer resources is not deducted from the applications of off-balance sheets products (mutual funds and pension plans) in on-balance sheet products.
 4) Amounts deducted from participating units in the Group banks' portfolios and from off-balance sheet products investments (mutual funds and pension plans) in other off-balance sheet products.



BALANCE SHEET AND FUNDING INDI	CATORS (continuation)
Total Customer resources	On-balance sheet Customer resources + Off-balance sheet Customer resources
Gross loans to customers	Gross loans and advances to Customers (financial assets at amortised cost), excluding other assets (guarantee accounts and others) and reverse repos + Gross debt securities issued by Customers (financial assets at amortised cost) Note: gross loans = performing loans + loans in arrears + receivable interests
Net loans to Customers	Gross loans to Customers – Impairments for loans to Customers
Loan-to-deposit ratio (CaixaBank criteria)	(Net loans to Customers - Funding obtained from the EIB, which is used to provide credit) / Deposits and retail bonds
ASSET QUALITY INDICATORS	
Impairments and provisions for loans and guarantees (income statement)	Impairment or reversal of impairment on financial assets not measured at fair value through profit or loss relative to loans and advances to Customers and to debt securities issued by Customers (financial assets at amortised cost), before deduction of recoveries of loans previously written off from assets, interest and others + Provisions or reversal of provisions for commitments and guarantees
Cost of credit risk	Impairments and provisions for loans and guarantees - Recoveries of loans previously written off from assets, interest and other
Cost of credit risk as % of loan portfolio ¹⁾	(Impairments and provisions for loans and guarantees - Recoveries of loans previously written off from assets, interest and other) / Average value in the period of the gross loans and guarantees portfolio.
Performing loans portfolio	Gross Customer loans - (Overdue loans and interest + Receivable interests and other)
NPE and NPL ratios	Ratio of non-performing exposures (NPE) and ratio of non-performing loans (NPL) in accordance with the EBA criteria (prudential perimeter)
Coverage of NPE or NPL	[Impairments for loans and advances to Customers (financial assets at amortised cost) + Impairments for debt securities issued by Customers (financial assets at amortised cost) + Impairments and provisions for guarantees and commitments] / [Non-performing exposures (NPE) or Non-performing loans (NPL)]
Coverage of NPE or NPL by impairments and associated collaterals	[Impairments for loans and advances to Customers (financial assets at amortised cost) + Impairments for debt securities issued by Customers (financial assets at amortised cost) + Impairments and provisions for guarantees and commitments + Collaterals associated to NPE or NPL] / [Non-performing exposures (NPE) or Non-performing loans (NPL)]
Non-performing loans ratio ("credito dudoso", Bank of Spain criteria)	Non performing loans ("credito dudoso", Bank of Spain criteria) / (Gross Customer loans + guarantees)
Non-performing loans coverage ratio	[Impairments for loans and advances to Customers (financial assets at amortised cost) + Impairments for debt securities issued by Customers (financial assets at amortised cost) + Impairments and provisions for guarantees and commitments] / Non performing loans ("credito dudoso", Bank of Spain criteria)
Coverage of non-performing loans by impairments and associated collaterals	[Impairments for loans and advances to Customers (financial assets at amortised cost) + Impairments for debt securities issued by Customers (financial assets at amortised cost) + Impairments and provisions for guarantees and commitments + Collateral associated to credit] / Non performing loans ("credito dudoso", Bank of Spain criteria)
Impairments cover of foreclosed properties	Impairments for real estate received in settlement of defaulting loans / Gross value of real estate received in settlement of defaulting loans





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